

## ECON 351\* -- Introduction to NOTE 21

Introduction to Dummy Variable Regressors

## 1. An Example of Dummy Variable Regressors

- A model of North American car prices given by the PRE

$$\text{price}_i = \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \beta_5 \text{frn}_i + \beta_6 \text{frn}_i \text{wgt}_i + \beta_7 \text{frn}_i \text{wgt}_i^2 + u_i \quad (3)$$

where

$\text{price}_i$  = the price of the  $i$ -th car (in US dollars);

$\text{wgt}_i$  = the weight of the  $i$ -th car (in pounds);

$\text{mpg}_i$  = the fuel efficiency of the  $i$ -th car (in miles per gallon);

**$\text{frn}_i = 1$  if the  $i$ -th car is foreign, = 0 if the  $i$ -th car is domestic;**

$N = 74$  = the number of observations in the estimation sample.

- The regressor  $\text{frn}_i$  is a *binary variable* called an *indicator or dummy variable*.

*By definition*, the *binary variable*  $\text{frn}_i$  takes only *two values*:

**$\text{frn}_i = 1$**  if the  $i$ -th car is a *foreign* car, meaning it is manufactured *outside* North America;

**$\text{frn}_i = 0$**  if the  $i$ -th car is a *domestic* car, meaning it is manufactured *inside* North America.

Because by definition  **$\text{frn}_i = 1$**  for foreign cars, it is called a foreign-car indicator or dummy variable.

- The key to *interpreting regression equation (3)* is to recognize that it in fact includes *two distinct regression models* for car prices -- one for domestic cars, the other for foreign cars.

- The **regression equation for *domestic cars***

Set dummy variable  $\text{frn}_i = 0$  in equation (3):

$$\text{price}_i = \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \beta_5 \text{frn}_i + \beta_6 \text{frn}_i \text{wgt}_i + \beta_7 \text{frn}_i \text{wgt}_i^2 + u_i \quad (3)$$

$$\begin{aligned} \text{price}_i &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \beta_5 \text{frn}_i + \beta_6 \text{frn}_i \text{wgt}_i + \beta_7 \text{frn}_i \text{wgt}_i^2 + u_i \\ &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \beta_5 0 + \beta_6 (0) \text{wgt}_i + \beta_7 (0) \text{wgt}_i^2 + u_i \\ &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + u_i \end{aligned} \quad (3d)$$

- The **regression equation for *foreign cars***

Set dummy variable  $\text{frn}_i = 1$  in equation (3):

$$\text{price}_i = \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \beta_5 \text{frn}_i + \beta_6 \text{frn}_i \text{wgt}_i + \beta_7 \text{frn}_i \text{wgt}_i^2 + u_i \quad (3)$$

$$\begin{aligned} \text{price}_i &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \beta_5 \text{frn}_i + \beta_6 \text{frn}_i \text{wgt}_i + \beta_7 \text{frn}_i \text{wgt}_i^2 + u_i \\ &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \beta_5 1 + \beta_6 (1) \text{wgt}_i + \beta_7 (1) \text{wgt}_i^2 + u_i \\ &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \beta_5 + \beta_6 \text{wgt}_i + \beta_7 \text{wgt}_i^2 + u_i \\ &= (\beta_1 + \beta_5) + (\beta_2 + \beta_6) \text{wgt}_i + (\beta_3 + \beta_7) \text{wgt}_i^2 + \beta_4 \text{mpg}_i + u_i \end{aligned} \quad (3f)$$

Note that in the foreign-car price equation (3f),

- ♦ **foreign-car *intercept* coefficient** =  $\beta_1 + \beta_5$
- ♦ **foreign-car *slope* coefficient on  $\text{wgt}_i$**  =  $\beta_2 + \beta_6$
- ♦ **foreign-car *slope* coefficient on  $\text{wgt}_i$ -squared** =  $\beta_3 + \beta_7$

- Compare *foreign-car equation (3f)* with *domestic-car equation (3d)*:

$$\text{price}_i = \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + u_i \quad (3d)$$

$$\text{price}_i = (\beta_1 + \beta_5) + (\beta_2 + \beta_6) \text{wgt}_i + (\beta_3 + \beta_7) \text{wgt}_i^2 + \beta_4 \text{mpg}_i + u_i \quad (3f)$$

**Question:** How are the regression coefficients  $\beta_5$ ,  $\beta_6$  and  $\beta_7$  in regression (3) interpreted?

$$\text{price}_i = \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \beta_5 \text{frn}_i + \beta_6 \text{frn}_i \text{wgt}_i + \beta_7 \text{frn}_i \text{wgt}_i^2 + u_i \quad (3)$$

**Answer:** By inspection and comparison of the *domestic-car equation (3d)* and the *foreign-car equation (3f)*, we see that

$$\beta_5 = \text{foreign intercept } (\beta_1 + \beta_5) - \text{domestic intercept } (\beta_1)$$

$$\beta_6 = \text{foreign coefficient of } \text{wgt}_i \text{ } (\beta_2 + \beta_6) - \text{domestic coefficient of } \text{wgt}_i \text{ } (\beta_2)$$

$$\beta_7 = \text{foreign coefficient of } \text{wgt}_i^2 \text{ } (\beta_3 + \beta_7) - \text{domestic coefficient of } \text{wgt}_i^2 \text{ } (\beta_3)$$

## 2. How Dummy Variable Regressors Enter Regression Models

- **Indicator (dummy) variables** enter as regressors in linear regression models in one of two basic ways.

### 1. As Additive Regressors: Differences in Intercepts

When indicator (dummy) variables are introduced additively as additional regressors in linear regression models, they allow for **different intercept coefficients** across identifiable subsets of observations in the population.

### 2. As Multiplicative Regressors: Dummy Variable Interaction Terms

When indicator (dummy) variables are introduced multiplicatively as additional regressors in linear regression models, they enter as **dummy variable interaction terms** -- that is, as the product of a dummy variable with some other regressor (either a continuous variable or another dummy variable). They allow for **different slope coefficients** across identifiable subsets of observations in the population.

### 3. Four Different Models of North American Car Prices

- To illustrate the use of indicator (dummy) variables as regressors in linear regression models, consider the following four linear regression models for North American car prices.

**Model 1:** Contains no dummy variable regressors. Allows for *no coefficient differences* between *foreign and domestic cars*.

$$\text{price}_i = \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + u_i \quad (1)$$

**Model 2:** Allows for *different foreign-car and domestic-car intercepts* by introducing the foreign-car indicator variable  $\text{frn}_i$  as an additional *additive regressor* in Model 1.

$$\text{price}_i = \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \delta_1 \text{frn}_i + u_i \quad (2)$$

**Model 3:** Allows for (1) *different foreign-car and domestic-car intercepts* and (2) *different foreign-car and domestic-car slope coefficients* on the regressors  $\text{wgt}_i$  and  $\text{wgt}_i^2$ . Introduces the *foreign-car interaction terms*  $\text{frn}_i \text{wgt}_i$  and  $\text{frn}_i \text{wgt}_i^2$  as additional *multiplicative regressors* in Model 2.

$$\text{price}_i = \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \delta_1 \text{frn}_i + \delta_2 \text{frn}_i \text{wgt}_i + \delta_3 \text{frn}_i \text{wgt}_i^2 + u_i \quad (3)$$

**Model 4:** Allows *all regression coefficients* -- both *intercept and slope coefficients* -- to differ between foreign and domestic cars. It allows for (1) *different foreign-car and domestic-car intercepts* and (2) *different foreign-car and domestic-car slope coefficients* on *all three regressors* in Model 1, namely  $\text{wgt}_i$ ,  $\text{wgt}_i^2$ , and  $\text{mpg}_i$ . Introduces the foreign-car interaction term  $\text{frn}_i \text{mpg}_i$  as an additional *multiplicative regressor* in Model 3.

$$\begin{aligned} \text{price}_i = & \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i \\ & + \delta_1 \text{frn}_i + \delta_2 \text{frn}_i \text{wgt}_i + \delta_3 \text{frn}_i \text{wgt}_i^2 + \delta_4 \text{frn}_i \text{mpg}_i + u_i \end{aligned} \quad (4)$$

## 4. Interpreting Model 4: A Full-Interaction Regression Model

### Model 4

$$\begin{aligned} \text{price}_i = & \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i \\ & + \delta_1 \text{frn}_i + \delta_2 \text{frn}_i \text{wgt}_i + \delta_3 \text{frn}_i \text{wgt}_i^2 + \delta_4 \text{frn}_i \text{mpg}_i + u_i \end{aligned} \quad (4)$$

- The *population regression function for Model 4* is obtained by taking the conditional expectation of regression equation (4) for any given values of the three explanatory variables  $\text{wgt}_i$ ,  $\text{mpg}_i$  and  $\text{frn}_i$ :

$$\begin{aligned} E(\text{price}_i | \text{wgt}_i, \text{mpg}_i, \text{frn}_i) = & \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i \\ & + \delta_1 \text{frn}_i + \delta_2 \text{frn}_i \text{wgt}_i + \delta_3 \text{frn}_i \text{wgt}_i^2 + \delta_4 \text{frn}_i \text{mpg}_i \end{aligned} \quad (4.1)$$

- The *domestic-car regression equation* and *domestic-car regression function* are obtained by setting the foreign-car indicator variable  $\text{frn}_i = 0$  in (4) and (4.1):

$$\text{price}_i = \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + u_i \quad (4d)$$

$$E(\text{price}_i | \text{wgt}_i, \text{mpg}_i, \text{frn}_i = 0) = \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i \quad (4.2)$$

- ♦ The *domestic-car regression coefficients* are  $\beta_j$  for all  $j = 1, \dots, 4$ :

$$\text{domestic-car intercept coefficient} = \beta_1$$

$$\text{domestic-car slope coefficient of } \text{wgt}_i = \beta_2$$

$$\text{domestic-car slope coefficient of } \text{wgt}_i^2 = \beta_3$$

$$\text{domestic-car slope coefficient of } \text{mpg}_i = \beta_4$$

$$\begin{aligned} \text{price}_i &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i \\ &\quad + \delta_1 \text{frn}_i + \delta_2 \text{frn}_i \text{wgt}_i + \delta_3 \text{frn}_i \text{wgt}_i^2 + \delta_4 \text{frn}_i \text{mpg}_i + u_i \end{aligned} \quad (4)$$

$$\begin{aligned} E(\text{price}_i | \text{wgt}_i, \text{mpg}_i, \text{frn}_i) &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i \\ &\quad + \delta_1 \text{frn}_i + \delta_2 \text{frn}_i \text{wgt}_i + \delta_3 \text{frn}_i \text{wgt}_i^2 + \delta_4 \text{frn}_i \text{mpg}_i \end{aligned} \quad (4.1)$$

- The *foreign-car regression equation* and *foreign-car regression function* are obtained by setting the foreign-car indicator variable  $\text{frn}_i = 1$  in (4) and (4.1):

$$\begin{aligned} \text{price}_i &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \delta_1 + \delta_2 \text{wgt}_i + \delta_3 \text{wgt}_i^2 + \delta_4 \text{mpg}_i + u_i \\ &= (\beta_1 + \delta_1) + (\beta_2 + \delta_2) \text{wgt}_i + (\beta_3 + \delta_3) \text{wgt}_i^2 + (\beta_4 + \delta_4) \text{mpg}_i + u_i \\ &= \alpha_1 + \alpha_2 \text{wgt}_i + \alpha_3 \text{wgt}_i^2 + \alpha_4 \text{mpg}_i + u_i \end{aligned} \quad (4f)$$

$$\begin{aligned} E(\text{price}_i | \text{wgt}_i, \text{mpg}_i, \text{frn}_i = 1) &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \delta_1 + \delta_2 \text{wgt}_i + \delta_3 \text{wgt}_i^2 + \delta_4 \text{mpg}_i \\ &= (\beta_1 + \delta_1) + (\beta_2 + \delta_2) \text{wgt}_i + (\beta_3 + \delta_3) \text{wgt}_i^2 + (\beta_4 + \delta_4) \text{mpg}_i \\ &= \alpha_1 + \alpha_2 \text{wgt}_i + \alpha_3 \text{wgt}_i^2 + \alpha_4 \text{mpg}_i \end{aligned} \quad (4.3)$$

- ♦ The *foreign-car regression coefficients* are  $\alpha_j = \beta_j + \delta_j$  for all  $j = 1, \dots, 4$ :

$$\begin{aligned} \text{foreign-car intercept coefficient} &= \alpha_1 = \beta_1 + \delta_1 \\ \text{foreign-car slope coefficient of wgt}_i &= \alpha_2 = \beta_2 + \delta_2 \\ \text{foreign-car slope coefficient of wgt}_i^2 &= \alpha_3 = \beta_3 + \delta_3 \\ \text{foreign-car slope coefficient of mpg}_i &= \alpha_4 = \beta_4 + \delta_4 \end{aligned}$$

- Solving the equations  $\alpha_j = \beta_j + \delta_j$  for  $\delta_j$  yields the result  $\delta_j = \alpha_j - \beta_j$  for  $j = 1, \dots, 4$ .

This gives us the interpretation of the  $\delta_j$  coefficients in Model 4.

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- **Interpretation of the regression coefficients  $\delta_j$  ( $j = 1, \dots, 4$ ) in Model 4**

$$\begin{aligned} \text{price}_i &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i \\ &\quad + \delta_1 \text{frn}_i + \delta_2 \text{frn}_i \text{wgt}_i + \delta_3 \text{frn}_i \text{wgt}_i^2 + \delta_4 \text{frn}_i \text{mpg}_i + u_i \end{aligned} \quad (4)$$

$$\begin{aligned} E(\text{price}_i | \text{wgt}_i, \text{mpg}_i, \text{frn}_i) &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i \\ &\quad + \delta_1 \text{frn}_i + \delta_2 \text{frn}_i \text{wgt}_i + \delta_3 \text{frn}_i \text{wgt}_i^2 + \delta_4 \text{frn}_i \text{mpg}_i \end{aligned} \quad (4.1)$$

Each of the  $\delta_j$  coefficients in Model 4 equals a *foreign-car* regression coefficient *minus* the corresponding *domestic-car* regression coefficient:  $\delta_j = \alpha_j - \beta_j$  for all  $j$ .

$$\begin{aligned} \delta_1 &= \alpha_1 - \beta_1 \\ &= \textit{foreign intercept coefficient} - \textit{domestic intercept coefficient} \end{aligned}$$

$$\begin{aligned} \delta_2 &= \alpha_2 - \beta_2 \\ &= \textit{foreign slope coefficient of wgt}_i - \textit{domestic slope coefficient of wgt}_i \end{aligned}$$

$$\begin{aligned} \delta_3 &= \alpha_3 - \beta_3 \\ &= \textit{foreign slope coefficient of wgt}_i^2 - \textit{domestic slope coefficient of wgt}_i^2 \end{aligned}$$

$$\begin{aligned} \delta_4 &= \alpha_4 - \beta_4 \\ &= \textit{foreign slope coefficient of mpg}_i - \textit{domestic slope coefficient of mpg}_i \end{aligned}$$

- The **difference between the foreign-car regression function and the domestic-car regression function** is the **foreign-domestic car difference in mean car prices** for given **equal values** of the explanatory variables  $wgt_i$  and  $mpg_i$ .

$$E(\text{price}_i | wgt_i, mpg_i, frn_i = 1) \\ = \beta_1 + \beta_2 wgt_i + \beta_3 wgt_i^2 + \beta_4 mpg_i + \delta_1 + \delta_2 wgt_i + \delta_3 wgt_i^2 + \delta_4 mpg_i \quad (4.3)$$

$$E(\text{price}_i | wgt_i, mpg_i, frn_i = 0) = \beta_1 + \beta_2 wgt_i + \beta_3 wgt_i^2 + \beta_4 mpg_i \quad (4.2)$$

**Subtract** equation (4.2) for domestic cars from equation (4.3) for foreign cars:

$$E(\text{price}_i | wgt_i, mpg_i, frn_i = 1) - E(\text{price}_i | wgt_i, mpg_i, frn_i = 0) \\ = \beta_1 + \beta_2 wgt_i + \beta_3 wgt_i^2 + \beta_4 mpg_i + \delta_1 + \delta_2 wgt_i + \delta_3 wgt_i^2 + \delta_4 mpg_i \\ - \beta_1 - \beta_2 wgt_i - \beta_3 wgt_i^2 - \beta_4 mpg_i \\ = \delta_1 + \delta_2 wgt_i + \delta_3 wgt_i^2 + \delta_4 mpg_i$$

**Result:**

$$E(\text{price}_i | wgt_i, mpg_i, frn_i = 1) - E(\text{price}_i | wgt_i, mpg_i, frn_i = 0) \\ = \delta_1 + \delta_2 wgt_i + \delta_3 wgt_i^2 + \delta_4 mpg_i$$

**Interpretation:**

- ♦ The foreign-domestic difference in the conditional mean value of car price for given values  $wgt_i$  and  $mpg_i$  of the explanatory variables  $wgt$  and  $mpg$  is a **function of  $wgt_i$  and  $mpg_i$** . It is **not a constant**, but instead depends on the values of the explanatory variables  $wgt$  and  $mpg$ .
- ♦ The conditional foreign-domestic mean car price difference addresses the following question: **What is the foreign-domestic difference in mean car price for identical (equal) values of the explanatory variables  $wgt$  and  $mpg$ ? What is the mean price difference between foreign and domestic cars of the same size ( $wgt$ ) and fuel efficiency ( $mpg$ )?**



## 5. An Alternative Estimating Equation for Model 4

The regression equation for Model 4 can be written in an alternative but equivalent way.

- **Define a Domestic Car Indicator Variable**

Define an **indicator or dummy variable** for *domestic cars* named  $dom_i$ :

$dom_i = 1$  if the  $i$ -th car is a *domestic* car, meaning it is manufactured *inside* North America;

$dom_i = 0$  if the  $i$ -th car is a *foreign* car, meaning it is manufactured *outside* North America.

By definition, the domestic car indicator variable  $dom_i$  is related to the foreign car indicator variable  $frn_i$  as follows:

$$dom_i = 1 - frn_i \quad \text{for all } i$$

$$dom_i + frn_i = 1 \quad \text{so that} \quad frn_i = 1 - dom_i \quad \text{for all } i$$

- ♦ For domestic cars:  $frn_i = 0$  and  $dom_i = 1$
- ♦ For foreign cars:  $frn_i = 1$  and  $dom_i = 0$

- **One Estimating Equation for Model 4**

The estimating equation for Model 4 we have used so far includes a full set of **interaction terms** in the **foreign car indicator variable**  $frn_i$ :

$$\begin{aligned} \text{price}_i = & \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i \\ & + \delta_1 frn_i + \delta_2 frn_i \text{wgt}_i + \delta_3 frn_i \text{wgt}_i^2 + \delta_4 frn_i \text{mpg}_i + u_i \end{aligned} \quad (4A)$$

The car type whose dummy variable is excluded from equation (4A) is domestic cars; *domestic cars* therefore constitute the **base group** for car type in equation (4A).

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- **Derivation of a Second Estimating Equation for Model 4**

In equation (4A), substitute for the foreign indicator variable  $\mathbf{frn}_i$  the equivalent expression  $\mathbf{1} - \mathbf{dom}_i$ ; i.e., set  $\mathbf{frn}_i = \mathbf{1} - \mathbf{dom}_i$  in equation (4A).

$$\begin{aligned} \text{price}_i &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i \\ &+ \delta_1 \text{frn}_i + \delta_2 \text{frn}_i \text{wgt}_i + \delta_3 \text{frn}_i \text{wgt}_i^2 + \delta_4 \text{frn}_i \text{mpg}_i + u_i \end{aligned} \quad (4A)$$

1.  $\text{price}_i = \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \delta_1 (1 - \text{dom}_i) + \delta_2 (1 - \text{dom}_i) \text{wgt}_i + \delta_3 (1 - \text{dom}_i) \text{wgt}_i^2 + \delta_4 (1 - \text{dom}_i) \text{mpg}_i + u_i$
2.  $\text{price}_i = \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + \delta_1 + \delta_2 \text{wgt}_i + \delta_3 \text{wgt}_i^2 + \delta_4 \text{mpg}_i - \delta_1 \text{dom}_i - \delta_2 \text{dom}_i \text{wgt}_i - \delta_3 \text{dom}_i \text{wgt}_i^2 - \delta_4 \text{dom}_i \text{mpg}_i + u_i$
3.  $\text{price}_i = (\beta_1 + \delta_1) + (\beta_2 + \delta_2) \text{wgt}_i + (\beta_3 + \delta_3) \text{wgt}_i^2 + (\beta_4 + \delta_4) \text{mpg}_i - \delta_1 \text{dom}_i - \delta_2 \text{dom}_i \text{wgt}_i - \delta_3 \text{dom}_i \text{wgt}_i^2 - \delta_4 \text{dom}_i \text{mpg}_i + u_i$

In the foreign-car regression equation (4f), we previously defined the coefficients  $\beta_j + \delta_j$  as  $\alpha_j$  ( $j = 1, 2, 3, 4$ ), the foreign-car regression coefficients. In the above regression equation set  $\beta_j + \delta_j = \alpha_j$  for  $j = 1, 2, 3, 4$ :

$$\begin{aligned} \text{price}_i &= \alpha_1 + \alpha_2 \text{wgt}_i + \alpha_3 \text{wgt}_i^2 + \alpha_4 \text{mpg}_i \\ &- \delta_1 \text{dom}_i - \delta_2 \text{dom}_i \text{wgt}_i - \delta_3 \text{dom}_i \text{wgt}_i^2 - \delta_4 \text{dom}_i \text{mpg}_i + u_i \end{aligned}$$

Finally, replace the  $-\delta_j$  coefficients with  $\gamma_j$  for  $j = 1, 2, 3, 4$ :

$$\begin{aligned} \text{price}_i &= \alpha_1 + \alpha_2 \text{wgt}_i + \alpha_3 \text{wgt}_i^2 + \alpha_4 \text{mpg}_i \\ &+ \gamma_1 \text{dom}_i + \gamma_2 \text{dom}_i \text{wgt}_i + \gamma_3 \text{dom}_i \text{wgt}_i^2 + \gamma_4 \text{dom}_i \text{mpg}_i + u_i \end{aligned} \quad (4B)$$

Regression equation (4B) is a second estimating equation for Model 4; it is *observationally equivalent* to regression equation (4A). *Foreign cars* constitute the **base group** for car type in equation (4B).

- **Interpretation of Second Estimating Equation (4B) for Model 4**

Equation (4B) and its implied regression function are:

$$\begin{aligned} \text{price}_i &= \alpha_1 + \alpha_2 \text{wgt}_i + \alpha_3 \text{wgt}_i^2 + \alpha_4 \text{mpg}_i \\ &\quad + \gamma_1 \text{dom}_i + \gamma_2 \text{dom}_i \text{wgt}_i + \gamma_3 \text{dom}_i \text{wgt}_i^2 + \gamma_4 \text{dom}_i \text{mpg}_i + u_i \end{aligned} \quad (4B)$$

$$\begin{aligned} E(\text{price}_i | \text{wgt}_i, \text{mpg}_i, \text{dom}_i) &= \alpha_1 + \alpha_2 \text{wgt}_i + \alpha_3 \text{wgt}_i^2 + \alpha_4 \text{mpg}_i \\ &\quad + \gamma_1 \text{dom}_i + \gamma_2 \text{dom}_i \text{wgt}_i + \gamma_3 \text{dom}_i \text{wgt}_i^2 + \gamma_4 \text{dom}_i \text{mpg}_i \end{aligned} \quad (4B.1)$$

- The *foreign-car regression equation* and *foreign-car regression function* are obtained by setting the domestic-car indicator variable  $\text{dom}_i = 0$  in (4B) and (4B.1):

$$\text{price}_i = \alpha_1 + \alpha_2 \text{wgt}_i + \alpha_3 \text{wgt}_i^2 + \alpha_4 \text{mpg}_i + u_i \quad (4f)$$

$$E(\text{price}_i | \text{wgt}_i, \text{mpg}_i, \text{dom}_i = 0) = \alpha_1 + \alpha_2 \text{wgt}_i + \alpha_3 \text{wgt}_i^2 + \alpha_4 \text{mpg}_i$$

- The *domestic-car regression equation* and *domestic-car regression function* are obtained by setting the domestic-car indicator variable  $\text{dom}_i = 1$  in (4B) and (4B.1):

$$\begin{aligned} \text{price}_i &= \alpha_1 + \alpha_2 \text{wgt}_i + \alpha_3 \text{wgt}_i^2 + \alpha_4 \text{mpg}_i + \gamma_1 + \gamma_2 \text{wgt}_i + \gamma_3 \text{wgt}_i^2 + \gamma_4 \text{mpg}_i + u_i \\ &= (\alpha_1 + \gamma_1) + (\alpha_2 + \gamma_2) \text{wgt}_i + (\alpha_3 + \gamma_3) \text{wgt}_i^2 + (\alpha_4 + \gamma_4) \text{mpg}_i + u_i \\ &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i + u_i \end{aligned} \quad (4d)$$

$$\begin{aligned} E(\text{price}_i | \text{wgt}_i, \text{mpg}_i, \text{dom}_i = 1) &= \alpha_1 + \alpha_2 \text{wgt}_i + \alpha_3 \text{wgt}_i^2 + \alpha_4 \text{mpg}_i + \gamma_1 + \gamma_2 \text{wgt}_i + \gamma_3 \text{wgt}_i^2 + \gamma_4 \text{mpg}_i \\ &= (\alpha_1 + \gamma_1) + (\alpha_2 + \gamma_2) \text{wgt}_i + (\alpha_3 + \gamma_3) \text{wgt}_i^2 + (\alpha_4 + \gamma_4) \text{mpg}_i \\ &= \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i \end{aligned}$$

where  $\beta_j = \alpha_j + \gamma_j$  for  $j = 1, 2, 3, 4$  are the domestic-car regression coefficients.

---

- **Compare Estimating Equations (4A) and (4B) for Model 4**

**Equation (4A):**

$$\begin{aligned} \text{price}_i = & \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i \\ & + \delta_1 \text{frn}_i + \delta_2 \text{frn}_i \text{wgt}_i + \delta_3 \text{frn}_i \text{wgt}_i^2 + \delta_4 \text{frn}_i \text{mpg}_i + u_i \end{aligned} \quad (4A)$$

where:

- ♦ the domestic-car regression coefficients are  $\beta_j$  ( $j = 1, 2, 3, 4$ )
- ♦ the foreign-car regression coefficients are  $\alpha_j = \beta_j + \delta_j$  ( $j = 1, 2, 3, 4$ )
- ♦ implied expressions for  $\beta_j$  are:  $\beta_j = \alpha_j - \delta_j$  ( $j = 1, 2, 3, 4$ )

**Equation (4B):**

$$\begin{aligned} \text{price}_i = & \alpha_1 + \alpha_2 \text{wgt}_i + \alpha_3 \text{wgt}_i^2 + \alpha_4 \text{mpg}_i \\ & + \gamma_1 \text{dom}_i + \gamma_2 \text{dom}_i \text{wgt}_i + \gamma_3 \text{dom}_i \text{wgt}_i^2 + \gamma_4 \text{dom}_i \text{mpg}_i + u_i \end{aligned} \quad (4B)$$

where:

- ♦ the domestic-car regression coefficients are  $\beta_j = \alpha_j + \gamma_j$  ( $j = 1, 2, 3, 4$ )
- ♦ the foreign-car regression coefficients are  $\alpha_j$  ( $j = 1, 2, 3, 4$ )
- ♦ implied expressions for  $\alpha_j$  are:  $\alpha_j = \beta_j - \gamma_j$  ( $j = 1, 2, 3, 4$ )

**Compare expressions for *foreign-car* coefficients  $\alpha_j$  from equations (4A) and (4B):**

$$\alpha_j = \beta_j + \delta_j \text{ in (4A) and } \alpha_j = \beta_j - \gamma_j \text{ in (4B) implies that } \delta_j = -\gamma_j$$

**Compare expressions for *domestic-car* coefficients  $\beta_j$  from equations (4A) and (4B):**

$$\beta_j = \alpha_j - \delta_j \text{ in (4A) and } \beta_j = \alpha_j + \gamma_j \text{ in (4B) implies that } \gamma_j = -\delta_j$$

**Results:** Equations (4A) and (4B) are observationally equivalent regression equations.

$$\begin{aligned} \text{price}_i = & \beta_1 + \beta_2 \text{wgt}_i + \beta_3 \text{wgt}_i^2 + \beta_4 \text{mpg}_i \\ & + \delta_1 \text{frn}_i + \delta_2 \text{frn}_i \text{wgt}_i + \delta_3 \text{frn}_i \text{wgt}_i^2 + \delta_4 \text{frn}_i \text{mpg}_i + u_i \end{aligned} \quad (4A)$$

$$\begin{aligned} \text{price}_i = & \alpha_1 + \alpha_2 \text{wgt}_i + \alpha_3 \text{wgt}_i^2 + \alpha_4 \text{mpg}_i \\ & + \gamma_1 \text{dom}_i + \gamma_2 \text{dom}_i \text{wgt}_i + \gamma_3 \text{dom}_i \text{wgt}_i^2 + \gamma_4 \text{dom}_i \text{mpg}_i + u_i \end{aligned} \quad (4B)$$

1. The  $\delta_j$  coefficients in (4A) and the  $\gamma_j$  coefficients in (4B) are **equal in magnitude** but **opposite in sign**.

$\delta_j$  coefficients = foreign-domestic coefficient differences =  $\alpha_j - \beta_j$

$\gamma_j$  coefficients = domestic-foreign coefficient differences =  $\beta_j - \alpha_j$

2. Equations (4A) and (4B) yield **identical estimates** of the **foreign-car** coefficients  $\alpha_j$  and the **domestic-car** coefficients  $\beta_j$ .
3. OLS estimation of equations (4A) and (4B) yields identical values of:

RSS = the residual sum-of-squares

ESS = the explained sum-of-squares

$R^2$  = the ordinary R-squared

$\bar{R}^2$  = the adjusted R-squared

$\hat{\sigma}^2$  = the estimator of the error variance  $\sigma^2$

ANOVA –  $F_0$  = the ANOVA F-statistic

**Example:** OLS estimates of Equations (4A) and (4B)

```
. * Equation (4A)
. regress price wgt wgtsq mpg frn frnwgt frnwgtsq frnmpg
```

Source	SS	df	MS	Number of obs =	74
Model	421816157	7	60259451.1	F( 7, 66) =	18.65
Residual	213249239	66	3231049.07	Prob > F =	0.0000
				R-squared =	0.6642
				Adj R-squared =	0.6286
Total	635065396	73	8699525.97	Root MSE =	1797.5

price	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
wgt	-8.813044	3.023761	-2.91	0.005	-14.85018	-2.77591
wgtsq	.0018982	.0004203	4.52	0.000	.001059	.0027374
mpg	78.07451	115.5373	0.68	0.502	-152.6031	308.7521
frn	-2474.355	14701.79	-0.17	0.867	-31827.42	26878.71
frnwgt	2.144557	10.2767	0.21	0.835	-18.37353	22.66265
frnwgtsq	.0004253	.0019601	0.22	0.829	-.0034882	.0043388
frnmpg	-100.1518	141.2379	-0.71	0.481	-382.1422	181.8387
_cons	11972.05	7197.498	1.66	0.101	-2398.214	26342.32

```
. * Equation (4B)
. regress price wgt wgtsq mpg dom domwgt domwgtsq dommpg
```

Source	SS	df	MS	Number of obs =	74
Model	421816157	7	60259451.1	F( 7, 66) =	18.65
Residual	213249239	66	3231049.07	Prob > F =	0.0000
				R-squared =	0.6642
				Adj R-squared =	0.6286
Total	635065396	73	8699525.97	Root MSE =	1797.5

price	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
wgt	-6.668487	9.821781	-0.68	0.500	-26.27831	12.94133
wgtsq	.0023235	.0019145	1.21	0.229	-.001499	.0061459
mpg	-22.07724	81.23592	-0.27	0.787	-184.27	140.1155
dom	2474.355	14701.79	0.17	0.867	-26878.71	31827.42
domwgt	-2.144557	10.2767	-0.21	0.835	-22.66265	18.37353
domwgtsq	-.0004253	.0019601	-0.22	0.829	-.0043388	.0034882
dommpg	100.1518	141.2379	0.71	0.481	-181.8387	382.1422
_cons	9497.699	12819.46	0.74	0.461	-16097.18	35092.58

*Computing foreign-car coefficient estimates from Equation (4A)*

. \* Following Equation (4A)

. lincom \_b[\_cons] + \_b[frn]

( 1) frn + \_cons = 0.0

price	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
(1)	9497.699	12819.46	0.74	0.461	-16097.18	35092.58

. lincom \_b[wgt] + \_b[frnwgt]

( 1) wgt + frnwgt = 0.0

price	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
(1)	-6.668487	9.821781	-0.68	0.500	-26.27831	12.94133

. lincom \_b[wgtsq] + \_b[frnwgtsq]

( 1) wgtsq + frnwgtsq = 0.0

price	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
(1)	.0023235	.0019145	1.21	0.229	-.001499	.0061459

. lincom \_b[mpg] + \_b[frnmpg]

( 1) mpg + frnmpg = 0.0

price	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
(1)	-22.07724	81.23592	-0.27	0.787	-184.27	140.1155

. \* Equation (4B)

. regress price wgt wgtsq mpg dom domwgt domwgtsq dommpg

price	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
wgt	-6.668487	9.821781	-0.68	0.500	-26.27831	12.94133
wgtsq	.0023235	.0019145	1.21	0.229	-.001499	.0061459
mpg	-22.07724	81.23592	-0.27	0.787	-184.27	140.1155
dom	2474.355	14701.79	0.17	0.867	-26878.71	31827.42

*output omitted*



*Computing domestic-car coefficient estimates from Equation (4B)*

. \* Following Equation (4B)

. lincom \_b[\_cons] + \_b[dom]

( 1) dom + \_cons = 0.0

price	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
(1)	11972.05	7197.498	1.66	0.101	-2398.214	26342.32

. lincom \_b[wgt] + \_b[domwgt]

( 1) wgt + domwgt = 0.0

price	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
(1)	-8.813044	3.023761	-2.91	0.005	-14.85018	-2.77591

. lincom \_b[wgtsq] + \_b[domwgtsq]

( 1) wgtsq + domwgtsq = 0.0

price	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
(1)	.0018982	.0004203	4.52	0.000	.001059	.0027374

. lincom \_b[mpg] + \_b[dommpg]

( 1) mpg + dommpg = 0.0

price	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
(1)	78.07451	115.5373	0.68	0.502	-152.6031	308.7521

. \* Equation (4A)

. regress price wgt wgtsq mpg frn frnwgt frnwgtsq frnmpg

price	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
wgt	-8.813044	3.023761	-2.91	0.005	-14.85018	-2.77591
wgtsq	.0018982	.0004203	4.52	0.000	.001059	.0027374
mpg	78.07451	115.5373	0.68	0.502	-152.6031	308.7521
frn	-2474.355	14701.79	-0.17	0.867	-31827.42	26878.71

*output omitted*