

# Instrumental Variables for Dummies

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# Instrumental Variables (2SLS) Methodology

- Hypothesized structural model:

$$\begin{aligned} Y_i &= \alpha + \beta X_i + \varepsilon_i \\ X_i &= \gamma + \delta Y_i + \theta Z_i + \eta_i, \end{aligned}$$

where

$Y_i$  = dependent variable (e.g. price)

$X_i$  = key explanatory variable (e.g. quantity)

$Z_i$  = vector of exogenous instrumental variables (e.g. costs)

- Reduced form for  $X_i$ :

$$X_i = \frac{\gamma + \delta\alpha + \theta Z_i + \delta\varepsilon_i + \eta_i}{1 - \delta\beta}$$

- If  $Z_i$  is uncorrelated with  $\varepsilon_i$  and  $\eta_i$ , then we can estimate the “first stage regression”

$$X_i = a + bZ_i + u_i$$

using OLS where

$$a = \frac{\gamma + \delta\alpha}{1 - \delta\beta} \text{ and } b = \frac{\theta}{1 - \delta\beta}$$

- Then run “second-stage regression”

$$Y_i = \alpha + \beta\hat{X}_i + \varepsilon_i$$

using the fitted value

$$\hat{X}_i = \hat{a} + \hat{b}Z_i$$

- Estimate of  $\beta$  should reflect impact of variations in  $X_i$  that are due to exogenous variation in  $Z_i$ 's only

- Three key requirements of "good instruments":
  - ↳  $R^2$  in first stage regression must be reasonably high
  - ↳ must clearly be an exogenous determinant of  $X_i$
  - ↳ no other theoretical channels through which  $Z_i$  effects  $Y_i$  (i.e.  $Z_i$  is not correlated with  $\varepsilon_i$  in theory)
- Testing identification restrictions
  - ↳ the last requirement can be tested for if the system is "over-identified": if there are more  $Z$ 's than  $X$ 's
  - ↳ Sargan test