

Structural Estimation of Sealed Bid First Price Auction

The Model of Sealed Bid First Price Auction

- ▶ There are N participants.
- ▶ Each bidder has valuation of the auctioned object v_i , $i = 1, \dots, N$ which are independently and identically distributed with distribution function $F(v)$.
- ▶ Individual i knows her own valuation v_i but not those of the others v_j , $j \neq i$.
- ▶ The bid, x of the individual i is a function of her valuation v_i .

Profit Function of the Bidder

Symmetric equilibrium: Suppose everybody's bidding function is $b(v)$.

$$\pi_i = (v_i - x_i)Pr(\text{win} \mid \text{bid } x, \text{opponents bid } b(v_j), j \neq i)$$

Then, given bidder i 's valuation being v_i , the profit maximizing strategy is

$$x_i = b(v_i) = \text{Argmax}_{x_i \in R^+} (v_i - x_i)Pr(\text{win} \mid \text{bid } x_i, \text{opponents bid } b(v_j), j \neq i)$$

i winning the bid means that everybody else's bids were lower than x_i , i.e.

$$x_i = b(v_i) = \text{Argmax}_{x_i \in R^+} (v_i - x_i)Pr(b(v_j) < x_i, \forall j \neq i)$$

Given the bid function being nondecreasing in valuation, $b(v_j) < x$ if and only if $v_j < b^{-1}(x)$

$$= \text{Argmax}_{x_i \in R^+} (v_i - x_i)Pr(v_j < b^{-1}(x_i), \forall j \neq i)$$

Now, because for bidder j ,

$$Pr(v_j < b^{-1}(x_i)) = F(b^{-1}(x_i))$$

That is, in a symmetric equilibrium, the bidder i wins the bid when everybody else's valuations are lower than his valuation which makes x_i his optimal bid.

$$x_i = b(v_i) = \text{Argmax}_{x_i \in R^+} (v_i - x_i) F^{N-1}(b^{-1}(x_i))$$

F.O.C.

$$0 = -F^{N-1}(b^{-1}(x)) + (v - x) \frac{\partial F^{N-1}}{\partial v}(b^{-1}(x)) / b'(v)$$

$$b'(v) F^{N-1}(b^{-1}(x)) + b(v) \frac{\partial F^{N-1}}{\partial v} = v \frac{\partial F^{N-1}}{\partial v}$$

The above equation results in,

$$\frac{d}{dv} \left[b(v)F^{N-1}(v) \right] = v \frac{d}{dv} F^{N-1}(v)$$

By integrating both sides, we get

$$b(v)F^{N-1}(v) = \int_{b_0}^v sd(F^{N-1}(s))$$

Hence,

$$b(v) = \frac{\int_{b_0}^v sd[F^{N-1}(s)]}{F^{N-1}(v)}$$

Now, denote $G(s) = F^{N-1}(s)$. Then, by Integration by Parts,

$$\int_{b_0}^v sdG(s) = [sG(s)]_{b_0}^v - \int_{b_0}^v G(s)ds = vG(v) - \int_{b_0}^v G(s)ds$$

Optimal Bid Function

Hence,

$$b_i = v_i - \frac{1}{F(v_i)^{N-1}} \int_{b_0}^{v_i} [F(u)]^{N-1} du$$

But this is not very useful for estimation of the valuation because there are so many unknowns, valuation v_i , its distribution $F()$ and its density f . We need to eliminate as many unknowns as possible. Now, define $h(b)$ as the density of the bid b . By change of variable, we can relate the density of private value v and the that of the bid $h(b)$ as follows.

$$h(b)db = f(v) \left| \frac{\partial v}{\partial b} \right| db$$

Also, take the total derivative of the bid equation.

$$db_i = dv_i + \left[\frac{N-1}{F(v_i)^N} \int_{b_0}^{v_i} G(u) du \right] f(v_i) dv_i - \frac{G(v_i)}{G(v_i)} dv_i$$

substituting the bid equation, we get

$$db_i = \frac{N-1}{F(v_i)} [v_i - b_i] f(v_i) dv_i$$

$$v_i - b_i = \frac{F(v_i)}{(N-1)f(v_i)} \frac{db_i}{dv_i}$$

Now, because the bid is an increasing function of the valuation, number of people who bid less than b_i equals the number of people whose valuation is less than v_i ,

$$F(v_i) = H(b_i)$$

Furthermore, because $\frac{db_i}{dv_i} > 0$ we know from change of variables,

$$f(v_i) \frac{dv_i}{db_i} = f(v_i) \left| \frac{dv_i}{db_i} \right| = h(b_i)$$

Together, we obtain

$$v_i - b_i = \frac{H(b_i)}{(N-1)h(b_i)}$$

or

$$v_i = b_i + \frac{H(b_i)}{(N-1)h(b_i)}$$

- ▶ Notice that all the terms of the RHS can be derived from the data. b_i is the bid of individual i . N is the number of bidders, and $H()$ is the distribution of bids submitted by the bidders, and $h()$ is the density of bids submitted by the bidders.
- ▶ The data we need to estimate H and h is the data on repeated auctions with exactly N players. We need to assume that in all those auctions, the distribution of the valuation of bidders are the same.