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**ECON 351\* -- NOTE 14**
**Functional Form in the Variables: Common Specifications**
**1. Introduction**

One of the requirements specified by **Assumption A1** of the CLRM is that the PRE be **linear in coefficients** or **linear in parameters**.

Recall that **linearity-in-coefficients** or **linearity-in-parameters** means that

$$\frac{\partial Y_i}{\partial \beta_j} = f_j(\underline{x}_i), \text{ a function that contains } \textit{no unknown parameters}.$$

But the requirement of linearity-in-parameters does allow the PRE to contain **known nonlinear functions** of observable variables  $Y_i, X_{1i}, X_{2i}, \dots, X_{ki}$ .

**Two important nonlinear functions** in applied regression analysis are (1) the natural logarithmic transformation and (2) the exponential function.

1. The **natural logarithmic transformation** is defined only for observable variables that take strictly positive values -- i.e., that are greater than zero for all observations.

**Examples:** Natural logarithm of  $Y_i \equiv \ln Y_i$  if  $Y_i > 0$  for all  $i$ ;  
 Natural logarithm of  $X_{ji} \equiv \ln X_{ji}$  if  $X_{ji} > 0$  for all  $i$ .

2. **Known exponential functions** of observable variables.

**Examples:** The square (second power) of  $X_{ji} \equiv X_{ji}^2$ ;  
 The cube (third power) of  $X_{ji} \equiv X_{ji}^3$ ;  
 The square root of  $X_{ji} \equiv X_{ji}^{0.5} = \sqrt{X_{ji}}$ .

**Note:** What is not permitted are **unknown** exponential functions of variables, such as  $X_{ji}^\alpha$  where  $\alpha$  is an **unknown parameter**.

## 2. The Natural Logarithmic Transformation

- The *natural logarithmic transformation* is defined only for variables that are *strictly positively valued*.

$\ln Y_i$  is defined only if  $Y_i > 0$  for all  $i$ .

$\ln X_{ji}$  is defined only if  $X_{ji} > 0$  for all  $i$ .

- Differentials of  $\ln Y_i$  and  $\ln X_{ji}$  are the *relative, or proportionate, changes in  $Y_i$  and  $X_{ji}$* .

$d \ln Y_i = \frac{dY_i}{Y_i}$  = the **relative (proportionate) change in  $Y_i$**  if  $Y_i > 0$  for all  $i$ .

$d \ln X_{ji} = \frac{dX_{ji}}{X_{ji}}$  = the **relative (proportionate) change in  $X_{ji}$**  if  $X_{ji} > 0$  for all  $i$ .

- Percentage changes in  $Y_i$  and  $X_{ji}$**  are calculated by multiplying the respective relative changes by 100.

$100(d \ln Y_i) = 100\left(\frac{dY_i}{Y_i}\right)$  = the percentage change in  $Y_i$  if  $Y_i > 0$  for all  $i$ .

$100(d \ln X_{ji}) = 100\left(\frac{dX_{ji}}{X_{ji}}\right)$  = the percentage change in  $X_{ji}$  if  $X_{ji} > 0$  for all  $i$ .

- The *elasticity coefficient of  $Y$  with respect to  $X_j$*  is defined as follows:

$$\varepsilon_j = \frac{d \ln Y_i}{d \ln X_{ji}} = \frac{dY_i/Y_i}{dX_{ji}/X_{ji}} = \frac{dY_i}{dX_{ji}} \frac{X_{ji}}{Y_i} = \text{the elasticity of } Y \text{ wrt to } X_j.$$

### 3. Three Common Functional Forms for Regression Models

- Two are based on the natural logarithmic transformation of the dependent variable  $Y_i$  and/or the explanatory variables  $X_{ji}$ .

#### 3.1 The LIN-LIN (Linear) Model

$$Y_i = \beta_0 + \sum_{j=1}^k \beta_j X_{ji} + u_i \quad (1)$$

where the *slope coefficients*  $\beta_j$  ( $j = 1, 2, \dots, k$ ) are interpreted as

$$\beta_j = \frac{\partial Y_i}{\partial X_{ji}} = \frac{\text{change in } Y_i}{\text{change in } X_{ji}} = \text{partial } \mathbf{slope} \text{ of } \mathbf{Y} \text{ with respect to } \mathbf{X}_j.$$

**Note:** The value of  $\beta_j$  depends on the units in which both  $Y_i$  and  $X_{ji}$  are measured.

The LIN-LIN model is **linear in the variables  $Y_i$  and  $X_{ji}$**  ( $j = 1, 2, \dots, k$ ):

$$\text{slope of } Y \text{ wrt } X_j = \frac{\partial Y_i}{\partial X_{ji}} = \beta_j = \text{a constant.}$$

**Example:**

$$Y_i = \beta_0 + \beta_1 X_{1i} + \beta_2 X_{2i} + u_i$$

$$\beta_1 = \frac{\partial Y_i}{\partial X_{1i}} = \frac{\text{change in } Y_i}{\text{change in } X_{1i}} = \text{the partial } \mathbf{slope} \text{ of } \mathbf{Y} \text{ wrt } \mathbf{X}_1;$$

$$\beta_2 = \frac{\partial Y_i}{\partial X_{2i}} = \frac{\text{change in } Y_i}{\text{change in } X_{2i}} = \text{the partial } \mathbf{slope} \text{ of } \mathbf{Y} \text{ wrt } \mathbf{X}_2.$$

### 3.2 The LOG-LOG (Double-Log) Model

$$\ln Y_i = \alpha_0 + \sum_{j=1}^k \alpha_j \ln X_{ji} + u_i \quad (2)$$

where the *slope coefficients*  $\alpha_j$  ( $j = 1, \dots, k$ ) are interpreted as

$$\begin{aligned} \alpha_j &= \frac{\partial \ln Y_i}{\partial \ln X_{ji}} = \frac{\partial Y_i / Y_i}{\partial X_{ji} / X_{ji}} = \frac{\partial Y_i}{\partial X_{ji}} \frac{X_{ji}}{Y_i} = \frac{\text{relative change in } Y_i}{\text{relative change in } X_{ji}} \\ &= \text{the partial elasticity of } Y \text{ with respect to } X_j \end{aligned}$$

**Note:** The value of  $\alpha_j$  does not depend on the units in which  $Y_i$  and  $X_{ji}$  are measured.

The LOG-LOG model is **nonlinear in the variables  $Y_i$  and  $X_{ji}$**  ( $j = 1, \dots, k$ ):

$$\text{slope of } Y \text{ wrt } X_j = \frac{\partial Y_i}{\partial X_{ji}} = \frac{\partial \ln Y_i}{\partial \ln X_{ji}} \frac{Y_i}{X_{ji}} = \alpha_j \frac{Y_i}{X_{ji}} = \text{a variable.}$$

**Example:**

$$\ln Y_i = \alpha_0 + \alpha_1 \ln X_{1i} + \alpha_2 \ln X_{2i} + u_i$$

$$\alpha_1 = \frac{\partial \ln Y_i}{\partial \ln X_{1i}} = \frac{\text{relative change in } Y_i}{\text{relative change in } X_{1i}} = \text{the partial *elasticity* of } Y \text{ wrt } X_1;$$

$$\alpha_2 = \frac{\partial \ln Y_i}{\partial \ln X_{2i}} = \frac{\text{relative change in } Y_i}{\text{relative change in } X_{2i}} = \text{the partial *elasticity* of } Y \text{ wrt } X_2.$$

### 3.3 The LOG-LIN (Semi-Log) Model

$$\ln Y_i = \gamma_0 + \sum_{j=1}^k \gamma_j X_{ji} + u_i \quad (3)$$

where the *slope coefficients*  $\gamma_j$  ( $j = 1, \dots, k$ ) are interpreted as

$$\begin{aligned} \gamma_j &= \frac{\partial \ln Y_i}{\partial X_{ji}} = \frac{\partial Y_i / Y_i}{\partial X_{ji}} = \frac{\partial Y_i}{\partial X_{ji}} \frac{1}{Y_i} = \frac{\text{relative change in } Y_i}{\text{change in } X_{ji}} \\ &= \text{the partial semi-elasticity of } Y \text{ with respect to } X_j. \end{aligned}$$

**Note:** The value of  $\gamma_j$  does depend on the units in which  $X_{ji}$  is measured, but does not depend on the units in which  $Y_i$  is measured.

The LOG-LIN model is **nonlinear in the variable  $Y_i$** :

$$\text{slope of } Y \text{ wrt } X_j = \frac{\partial Y_i}{\partial X_{ji}} = \frac{\partial \ln Y_i}{\partial X_{ji}} Y_i = \gamma_j Y_i = \text{a variable.}$$

**Example:**

$$\ln Y_i = \gamma_0 + \gamma_1 X_{1i} + \gamma_2 X_{2i} + u_i$$

$$\gamma_1 = \frac{\partial \ln Y_i}{\partial X_{1i}} = \frac{\text{relative change in } Y_i}{\text{change in } X_{1i}} = \text{partial } \textit{semi-elasticity} \text{ of } Y \text{ wrt } X_1;$$

$$\gamma_2 = \frac{\partial \ln Y_i}{\partial X_{2i}} = \frac{\text{relative change in } Y_i}{\text{change in } X_{2i}} = \text{partial } \textit{semi-elasticity} \text{ of } Y \text{ wrt } X_2.$$

$$100\gamma_1 = 100 \frac{\partial \ln Y_i}{\partial X_{1i}} = \frac{\text{percentage change in } Y_i}{\text{change in } X_{1i}}$$

$$100\gamma_2 = 100 \frac{\partial \ln Y_i}{\partial X_{2i}} = \frac{\text{percentage change in } Y_i}{\text{change in } X_{2i}}$$

## 4. LIN-LIN, LOG-LOG and LOG-LIN Models: Examples

### Example 1. LIN-LIN and LOG-LOG Models of Car Prices

price<sub>i</sub> = price of car i, in US dollars

weight<sub>i</sub> = weight of car i, in pounds

mpg<sub>i</sub> = miles per gallon of car i

#### LIN-LIN Model of Car Prices

$$\text{price}_i = \beta_0 + \beta_1 \text{weight}_i + \beta_2 \text{mpg}_i + u_i$$

OLS sample regression function:

```
. regress price weight mpg
```

Source	SS	df	MS			
Model	186321280	2	93160639.9	Number of obs =	74	
Residual	448744116	71	6320339.67	F( 2, 71) =	14.74	
Total	635065396	73	8699525.97	Prob > F =	0.0000	
				R-squared =	0.2934	
				Adj R-squared =	0.2735	
				Root MSE =	2514.0	

  

price	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
weight	1.746559	.6413538	2.723	0.008	.4677361	3.025382
mpg	-49.51222	86.15604	-0.575	0.567	-221.3025	122.278
_cons	1946.069	3597.05	0.541	0.590	-5226.244	9118.382

$\hat{\beta}_1 = 1.747$  = an estimate of the (partial) *slope* of price with respect to weight.

Meaning: An *increase* (decrease) in *weight* of **1 pound** is associated on average with an *increase* (decrease) in *price* of **1.747 dollars** (per car).

$\hat{\beta}_2 = -49.51$  = an estimate of the (partial) *slope* of *price* with respect to *mpg*.

Meaning: An *increase* (decrease) in fuel efficiency of **1 mile per gallon** is associated on average with a *decrease* (increase) in *price* of **49.51 dollars** (per car).

## LOG-LOG Model of Car Prices

$$\ln(\text{price}_i) = \alpha_0 + \alpha_1 \ln(\text{weight}_i) + \alpha_2 \ln(\text{mpg}_i) + u_i$$

OLS sample regression function:

```
. regress lnp lnw lnm
```

Source	SS	df	MS			
Model	3.43231706	2	1.71615853	Number of obs =	74	
Residual	7.79121602	71	.109735437	F( 2, 71) =	15.64	
Total	11.2235331	73	.153747029	Prob > F =	0.0000	
				R-squared =	0.3058	
				Adj R-squared =	0.2863	
				Root MSE =	.33126	

  

	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
lnw	.1910324	.2720159	0.702	0.485	-.3513519	.7334167
lnm	-.6616411	.2784715	-2.376	0.020	-1.216898	-.1063847
_cons	9.11759	2.91713	3.126	0.003	3.300998	14.93418

$\hat{\alpha}_1 = 0.191$  = an estimate of the (partial) *elasticity* of *price* with respect to *weight*.

Meaning:

A 1 percent *increase* (decrease) in *weight* is associated on average with a **0.191 percent increase** (decrease) in *price*.

A 10 percent *increase* (decrease) in *weight* is associated on average with a **1.91 percent increase** (decrease) in *price*.

$\hat{\alpha}_2 = -0.662$  = an estimate of the (partial) *elasticity* of *price* with respect to *mpg*.

Meaning:

A 1 percent *increase* (decrease) in *mpg* is associated on average with a **0.662 percent decrease** (increase) in *price*.

A 10 percent *increase* (decrease) in *mpg* is associated on average with a **6.62 percent decrease** (increase) in *price*.

## **Example 2. A LOG-LOG Model of Urban Demand for Bus Travel**

$BUS_i$  = demand for urban bus travel in city  $i$ , in thousands of passenger hours per year

$INC_i$  = average income per capita in city  $i$ , in dollars per year

$POP_i$  = population of city  $i$ , in thousands of persons

$AREA_i$  = land area of city  $i$ , in square miles

Population regression equation (PRE):

$$\ln BUS_i = \alpha_0 + \alpha_1 \ln INC_i + \alpha_2 \ln POP_i + \alpha_3 \ln AREA_i + u_i$$

OLS slope coefficient estimates (standard errors in parentheses):

$$\hat{\alpha}_1 = -4.730 = \text{an estimate of the partial } \textit{elasticity} \text{ of } \mathbf{BUS} \text{ with respect to } \mathbf{INC}. \\ (1.021)$$

Meaning:

A **1 percent increase** (decrease) in **INC** is associated on average with a **4.73 percent decrease** (increase) in **BUS**.

$$\hat{\alpha}_2 = 1.820 = \text{an estimate of the partial } \textit{elasticity} \text{ of } \mathbf{BUS} \text{ with respect to } \mathbf{POP}. \\ (0.236)$$

Meaning:

A **1 percent increase** (decrease) in **POP** is associated on average with a **1.82 percent increase** (decrease) in **BUS**.

$$\hat{\alpha}_3 = -0.971 = \text{an estimate of the partial } \textit{elasticity} \text{ of } \mathbf{BUS} \text{ with respect to } \mathbf{AREA}. \\ (0.207)$$

Meaning:

A **1 percent increase** (decrease) in **AREA** is associated on average with a **0.971 percent decrease** (increase) in **BUS**.



### Example 3. A LOG-LIN Model of Employees' Wage Rates

$W_i$  = hourly wage rate of employee  $i$ , in dollars per hour

$ED_i$  = years of completed schooling of employee  $i$ , in years

$EXP_i$  = years of work experience of employee  $i$ , in years

Population regression equation (PRE):

$$\ln W_i = \gamma_0 + \gamma_1 ED_i + \gamma_2 EXP_i + u_i$$

OLS sample regression equation (SRE):

```
. regress lnw ed exp
```

Source	SS	df	MS			
Model	31.3793042	2	15.6896521	Number of obs =	534	
Residual	117.062591	531	.220456857	F( 2, 531) =	71.17	
Total	148.441895	533	.278502617	Prob > F =	0.0000	
				R-squared =	0.2114	
				Adj R-squared =	0.2084	
				Root MSE =	.46953	

  

lnw	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
ed	<u>.0964201</u>	.0083113	11.601	0.000	.0800931	.1127472
exp	<u>.0117536</u>	.0017542	6.700	0.000	.0083077	.0151996
_cons	.5827743	.1254241	4.646	0.000	.336386	.8291627

$$\hat{\gamma}_1 = \mathbf{0.0964} \quad \Rightarrow \quad 100\hat{\gamma}_1 = \mathbf{9.64}$$

Meaning:

A **1 year increase** (decrease) in **ED** is associated on average with a  $100 \times 0.0964 = \mathbf{9.64}$  percent **increase** (decrease) in **W**.

$$\hat{\gamma}_2 = \mathbf{0.0118} \quad \Rightarrow \quad 100\hat{\gamma}_2 = \mathbf{1.18}$$

Meaning:

A **1 year increase** (decrease) in **EXP** is associated on average with a  $100 \times 0.0118 = \mathbf{1.18}$  percent **increase** (decrease) in **W**.