ECON 452* -- NOTE 7

Dummy Variable Interaction Terms

□ Model 5: Models with Several Discrete Explanatory Variables

Consider a linear regression model in which two explanatory variables are *discrete* or *categorical* variables.

To illustrate, suppose the two discrete explanatory variables are *gender* and *industry*.

• *Gender* can be represented by means of the following two dummy variables:

F_i is a *female* **indicator** (**dummy**) **variable**, defined as follows:

 $F_i = 1$ if observation i is female, = 0 if observation i is not female.

M_i is a *male* indicator (dummy) variable, defined as follows:

 $M_i = 1$ if observation i is male, = 0 if observation i is not male.

Adding-Up Property of the Gender Indicator Variables F_i and M_i

 $F_i + M_i = 1 \qquad \forall \ i$

• *Industry* can be represented by means of the following *industry* **dummy** variables (assuming a four-level categorization of the variable industry):

 $IN1_i = 1$ if observation i is in industry 1, = 0 otherwise.

 $IN2_i = 1$ if observation i is in industry 2, = 0 otherwise.

 $IN3_i = 1$ if observation i is in industry 3, = 0 otherwise.

 $IN4_i = 1$ if observation i is in industry 4, = 0 otherwise.

Adding-Up Property of the Industry Indicator Variables:

 $IN1_i + IN2_i + IN3_i + IN4_i = 1 \quad \forall i$

REVIEW: *Model 5.2 -- Base Groups for Gender and Industry*

- Base Groups in Model 5.2
- *Males* are selected as the **base group for** *gender*.
- *Industry 1* is selected as the **base group for** *industry*.
- The population regression equation for Model 5.2 is:

$$Y_{i} = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} + u_{i}$$
(5.2)

• The population regression *function* for Model 5.2 is:

 $E(Y_i | X_{i1}, X_{i2}, F_i, IN2_i, IN3_i, IN4_i)$

$$= \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \lambda_f F_i + \pi_2 IN2_i + \pi_3 IN3_i + \pi_4 IN4_i$$
(5.2)

• The *female* population regression function for Model 5.2 is obtained by setting the female indicator F_i = 1 in (5.2'):

 $E(Y_{i} | F_{i} = 1, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i})$ $= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$ $= \beta_{0} + \lambda_{f} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$ (5.2f)

The female population regression function gives the *female* conditional mean Y value for *given* values of the regressors X_1 , X_2 , IN2, IN3, and IN4.

$$E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i})$$

= $\beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$ (5.2)

• The *male* population regression function for Model 5.2 is obtained by setting the female indicator $F_i = 0$ in (5.2'):

$$E(Y_{i} | F_{i} = 0, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i})$$

= $\beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$ (5.2m)

The male population regression function gives the *male* conditional mean Y value for *given* values of the regressors X_1 , X_2 , IN2, IN3, and IN4.

• Compare the *female* and *male* population regression functions for Model 5.2:

Only the *intercept coefficient* differs between the male and female regression functions implied by Model 5.2. The *slope coefficients* are all identical in the male and female regression functions for Model 5.2.

- The marginal effects of the *continuous* explanatory variables X₁ and X₂ are *equal*, or *identical*, for *males* and *females*.
- **Inter-industry differences** in the conditional mean value of Y are *equal* for *males* and *females*. The effects of industry on Y are identical for males and females in Model 5.2.

• The *female-male difference* in conditional mean Y for given values of the regressors is obtained by subtracting the male population regression function (5.2m) from the female population regression function (5.2f):

The *difference* between the *female* conditional mean Y for *given* values of the regressors X_1 , X_2 , IN2, IN3, and IN4 and the *male* conditional mean Y for the *same* values of the regressors X_1 , X_2 , IN2, IN3, and IN4 is therefore:

$$\begin{split} E(Y_{i} | F_{i} = 1, x_{i}^{T}) &- E(Y_{i} | F_{i} = 0, x_{i}^{T}) \\ &= \beta_{0} + \lambda_{f} + \beta_{1} X_{i1} + \beta_{2} X_{i2} + \pi_{2} IN2_{i} + \pi_{3} IN3_{i} + \pi_{4} IN4_{i} \\ &- (\beta_{0} + \beta_{1} X_{i1} + \beta_{2} X_{i2} + \pi_{2} IN2_{i} + \pi_{3} IN3_{i} + \pi_{4} IN4_{i}) \\ &= \beta_{0} + \lambda_{f} + \beta_{1} X_{i1} + \beta_{2} X_{i2} + \pi_{2} IN2_{i} + \pi_{3} IN3_{i} + \pi_{4} IN4_{i} \\ &- \beta_{0} - \beta_{1} X_{i1} - \beta_{2} X_{i2} - \pi_{2} IN2_{i} - \pi_{3} IN3_{i} - \pi_{4} IN4_{i} \\ &= \lambda_{f} \end{split}$$
(5.2*)

Note: The *female-male difference* in the conditional mean value of **Y** for given values of the regressors X_{i1} , X_{i2} , $IN2_i$, $IN3_i$, and $IN4_i$ is *a constant*; it does not depend on the value of the regressors X_1 and X_2 or on industry.

Model 5.3 - Version 3 of Model 5: Female-Male Differences in Industry Effects

Allow for *different* industry effects for *males* and *females* by introducing into Model 5.2 three additional regressors that take the form of *female interactions* with the three industry indicator variables IN2_i, IN3_i, and IN4_i.

• The **population regression equation for Model 5.3** can be written as

$$Y_{i} = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i} + u_{i}$$
(5.3)

• The **population regression function for Model 5.3** is obtained by taking the conditional expectation of regression equation (5.3) for any given values of the regressors X_{i1}, X_{i2}, F_i, IN2_i, IN3_i, and IN4_i:

$$E(Y_i | X_{i1}, X_{i2}, F_i, IN2_i, IN3_i, IN4_i)$$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i}$$
(5.3)

• The *female* population regression function for Model 5.3 is obtained by setting the female indicator F_i = 1 in (5.3'):

$$E(Y_{i} | F_{i} = 1, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i})$$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} + \kappa_{2}IN2_{i} + \kappa_{3}IN3_{i} + \kappa_{4}IN4_{i}$$

$$= \beta_{0} + \lambda_{f} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + (\pi_{2} + \kappa_{2})IN2_{i} + (\pi_{3} + \kappa_{3})IN3_{i} + (\pi_{4} + \kappa_{4})IN4_{i}$$
... (5.3f)

 $E(Y_i | X_{i1}, X_{i2}, F_i, IN2_i, IN3_i, IN4_i)$

 $= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i}$ (5.3)

• The *male* population regression function for Model 5.3 is obtained by setting the female indicator F_i = 0 in (5.3'):

 $E(Y_{i} | F_{i} = 0, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$ (5.3m)

- The *female-male difference* in conditional mean Y for given values of the regressors is obtained by subtracting the male population regression function (5.3m) from the female population regression function (5.3f):
 - The *female* population regression function for Model 5.3 is:

 $E(Y_{i} | F_{i} = 1, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i})$ $= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} + \kappa_{2}IN2_{i} + \kappa_{3}IN3_{i} + \kappa_{4}IN4_{i}$ $= \beta_{0} + \lambda_{f} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + (\pi_{2} + \kappa_{2})IN2_{i} + (\pi_{3} + \kappa_{3})IN3_{i} + (\pi_{4} + \kappa_{4})IN4_{i} \qquad \dots (5.3f)$

• The *male* population regression function for Model 5.3 is:

$$E(Y_{i} | F_{i} = 0, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$$
 (5.3m)

The *female-male difference* in the conditional mean Y for *given* values of the regressors X_1 , X_2 , IN2, IN3, and IN4 is:

$$\begin{split} E(Y_{i} | F_{i} = 1, x_{i}^{T}) &- E(Y_{i} | F_{i} = 0, x_{i}^{T}) \\ &= \beta_{0} + \beta_{1} X_{i1} + \beta_{2} X_{i2} + \lambda_{f} + (\pi_{2} + \kappa_{2}) IN2_{i} + (\pi_{3} + \kappa_{3}) IN3_{i} + (\pi_{4} + \kappa_{4}) IN4_{i} \\ &- (\beta_{0} + \beta_{1} X_{i1} + \beta_{2} X_{i2} + \pi_{2} IN2_{i} + \pi_{3} IN3_{i} + \pi_{4} IN4_{i}) \\ &= \beta_{0} + \beta_{1} X_{i1} + \beta_{2} X_{i2} + \lambda_{f} + (\pi_{2} + \kappa_{2}) IN2_{i} + (\pi_{3} + \kappa_{3}) IN3_{i} + (\pi_{4} + \kappa_{4}) IN4_{i} \\ &- \beta_{0} - \beta_{1} X_{i1} - \beta_{2} X_{i2} - \pi_{2} IN2_{i} - \pi_{3} IN3_{i} - \pi_{4} IN4_{i} \\ &= \beta_{0} + \beta_{1} X_{i1} + \beta_{2} X_{i2} + \lambda_{f} + \pi_{2} IN2_{i} + \kappa_{2} IN2_{i} + \pi_{3} IN3_{i} + \kappa_{3} IN3_{i} + \pi_{4} IN4_{i} + \kappa_{4} IN4_{i} \\ &- \beta_{0} - \beta_{1} X_{i1} - \beta_{2} X_{i2} - \pi_{2} IN2_{i} - \pi_{3} IN3_{i} - \pi_{4} IN4_{i} \end{split}$$

$$(5.3*)$$

• The *female* population regression function for Model 5.3 is:

$$E(Y_{i} | F_{i} = 1, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i})$$

= $(\beta_{0} + \lambda_{f}) + \beta_{1}X_{i1} + \beta_{2}X_{i2} + (\pi_{2} + \kappa_{2})IN2_{i} + (\pi_{3} + \kappa_{3})IN3_{i} + (\pi_{4} + \kappa_{4})IN4_{i}$... (5.3f)

The *female* population regression function for Model 5.3 implies that the conditional mean value of Y for females differs across industries:

1. The conditional mean value of Y for females in *industry 1* is:

 $E(Y_i | F_i = 1, X_{i1}, X_{i2}, IN2_i = 0, IN3 = 0_i, IN4_i = 0) = (\beta_0 + \lambda_f) + \beta_1 X_{i1} + \beta_2 X_{i2}$

2. The conditional mean value of Y for females in *industry 2* is:

 $E(Y_i | F_i = 1, X_{i1}, X_{i2}, IN2_i = 1, IN3 = 0_i, IN4_i = 0) = (\beta_0 + \lambda_f) + \beta_1 X_{i1} + \beta_2 X_{i2} + (\pi_2 + \kappa_2)$

3. The conditional mean value of Y for females in *industry 3* is:

 $E(Y_i | F_i = 1, X_{i1}, X_{i2}, IN2_i = 0, IN3 = 1_i, IN4_i = 0) = (\beta_0 + \lambda_f) + \beta_1 X_{i1} + \beta_2 X_{i2} + (\pi_3 + \kappa_3)$

4. The conditional mean value of Y for females in *industry 4* is:

$$E(Y_i | F_i = 1, X_{i1}, X_{i2}, IN2_i = 0, IN3 = 0_i, IN4_i = 1) = (\beta_0 + \lambda_f) + \beta_1 X_{i1} + \beta_2 X_{i2} + (\pi_4 + \kappa_4)$$

 $E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i})$ = $\beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i}$ (5.3')

• The *male* population regression function for Model 5.3 is:

$$E(Y_{i} | F_{i} = 0, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$$
(5.3m)

The *male* **population regression function for Model 5.3** implies that the conditional mean value of Y for males differs across industries:

1. The conditional mean value of Y for males in *industry 1* is:

 $E(Y_i | F_i = 0, X_{i1}, X_{i2}, IN2_i = 0, IN3 = 0_i, IN4_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2}$

2. The conditional mean value of Y for males in *industry 2* is:

 $E(Y_i | F_i = 0, X_{i1}, X_{i2}, IN2_i = 1, IN3 = 0_i, IN4_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \pi_2$

3. The conditional mean value of Y for males in *industry 3* is:

 $E(Y_i | F_i = 0, X_{i1}, X_{i2}, IN2_i = 0, IN3 = 1_i, IN4_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \pi_3$

4. The conditional mean value of Y for males in *industry 4* is:

 $E(Y_i | F_i = 0, X_{i1}, X_{i2}, IN2_i = 0, IN3 = 0_i, IN4_i = 1) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \pi_4$

The *difference* between the *female* conditional mean Y for *given* values of the regressors X_1 , X_2 , IN2, IN3, and IN4 and the *male* conditional mean Y for the *same* values of the regressors X_1 , X_2 , IN2, IN3, and IN4 is:

$$E(Y_{i} | F_{i} = 1, x_{i}^{T}) - E(Y_{i} | F_{i} = 0, x_{i}^{T}) = \lambda_{f} + \kappa_{2}IN2_{i} + \kappa_{3}IN3_{i} + \kappa_{4}IN4_{i}$$
(5.3*)

1. The *female-male difference* in **conditional mean Y for** *industry 1* for given values of X_1 and X_2 is obtained by setting $IN2_i = 0$ and $IN3_i = 0$ and $IN4_i = 0$ in (5.3*):

 $E(Y_i | F_i = 1, IN2_i = 0, IN3_i = 0, IN4_i = 0) - E(Y_i | F_i = 0, IN2_i = 0, IN3_i = 0, IN4_i = 0) = \lambda_f$

2. The *female-male difference* in **conditional mean Y for** *industry 2* for given values of X_1 and X_2 is obtained by setting $IN2_i = 1$ and $IN3_i = 0$ and $IN4_i = 0$ in (5.3*):

 $E(Y_i | F_i = 1, IN2_i = 1, IN3_i = 0, IN4_i = 0) - E(Y_i | F_i = 0, IN2_i = 1, IN3_i = 0, IN4_i = 0) = \lambda_f + \kappa_2$

3. The *female-male difference* in conditional mean Y for *industry 3* for given values of X_1 and X_2 is obtained by setting $IN2_i = 0$ and $IN3_i = 1$ and $IN4_i = 0$ in (5.3*):

 $E(Y_i | F_i = 1, IN2_i = 0, IN3_i = 1, IN4_i = 0) - E(Y_i | F_i = 0, IN2_i = 0, IN3_i = 1, IN4_i = 0) = \lambda_f + \kappa_3$

4. The *female-male difference* in conditional mean Y for *industry* 4 for given values of X_1 and X_2 is obtained by setting $IN2_i = 0$ and $IN3_i = 0$ and $IN4_i = 1$ in (5.3*):

$$E(Y_i | F_i = 1, IN2_i = 0, IN3_i = 0, IN4_i = 1) - E(Y_i | F_i = 0, IN2_i = 0, IN3_i = 0, IN4_i = 1) = \lambda_f + \kappa_4$$

Propositions to Test in Model 5.3

$$E(Y_{i} | F_{i} = 1, x_{i}^{T}) - E(Y_{i} | F_{i} = 0, x_{i}^{T}) = \lambda_{f} + \kappa_{2}IN2_{i} + \kappa_{3}IN3_{i} + \kappa_{4}IN4_{i}$$
(5.3*)

<u>Test 1</u>: The female-male difference in conditional mean Y equals zero for all observations.

 $\begin{array}{ll} H_0: & \lambda_f=0 \ and \ \kappa_2=0 \ and \ \kappa_3=0 \ and \ \kappa_4=0 \\ H_1: & \lambda_f\neq 0 \ and/or \ \kappa_2\neq 0 \ and/or \ \kappa_3\neq 0 \ and/or \ \kappa_4\neq 0 \end{array}$

<u>Test 2</u>: The female-male difference in conditional mean Y equals a constant, i.e., does not depend on industry:

H₀: $\kappa_2 = 0$ and $\kappa_3 = 0$ and $\kappa_4 = 0$ H₁: $\kappa_2 \neq 0$ and/or $\kappa_3 \neq 0$ and/or $\kappa_4 \neq 0$

• Interpretation of the coefficients in Model 5.3

$$E(Y_i | X_{i1}, X_{i2}, F_i, IN2_i, IN3_i, IN4_i)$$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i}$$
(5.3)

β ₀	= intercept for <i>males</i> in industry 1
$\beta_0 + \lambda_f$	= intercept for <i>females</i> in industry 1
λ_{f}	= <i>female</i> industry 1 intercept – <i>male</i> industry 1 intercept
$\beta_0 + \pi_2$	= intercept for <i>males</i> in industry 2
$\beta_0 + \lambda_f + \pi_2 + \kappa_2$	= intercept for <i>females</i> in industry 2
$\lambda_{f} + \kappa_{2}$	= <i>female</i> industry 2 intercept – <i>male</i> industry 2 intercept
$\beta_0 + \pi_3$	= intercept for <i>males</i> in industry 3
$\beta_0 + \lambda_f + \pi_3 + \kappa_3$	= intercept for <i>females</i> in industry 3
$\lambda_{\rm f} + \kappa_3$	= <i>female</i> industry 3 intercept – <i>male</i> industry 3 intercept
$\beta_0 + \pi_4$	= intercept for <i>males</i> in industry 4
$\beta_0 + \lambda_f + \pi_4 + \kappa_4$	= intercept for <i>females</i> in industry 4
$\lambda_{\rm f} + \kappa_4$	= <i>female</i> industry 4 intercept – <i>male</i> industry 4 intercept

• Interpretation of the coefficients in Model 5.3 (continued)

 $E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i})$ = $\beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i}$ (5.3')

- π_2 = *male* industry 2 intercept *male* industry 1 intercept
- π_3 = *male* industry 3 intercept *male* industry 1 intercept
- π_4 = *male* industry 4 intercept *male* industry 1 intercept
- $\pi_2 + \kappa_2 = female \text{ industry } 2 \text{ intercept} female \text{ industry } 1 \text{ intercept}$
- $\pi_3 + \kappa_3 = female \text{ industry 3 intercept} female \text{ industry 1 intercept}$
- $\pi_4 + \kappa_4 = female \text{ industry 4 intercept} female \text{ industry 1 intercept}$

What are the κ_i coefficients in Model 5.3 (j = 2, 3, 4)?

- κ₂ =*female*industry 2 intercept –*female*industry 1 intercept– (*male*industry 2 intercept –*male*industry 1 intercept)
 - = female industry 2 effect male industry 2 effect (relative to industry 1)
 - female-male difference in intercepts for industry 2
 female-male difference in intercepts for industry 1
- κ₃ =*female*industry 3 intercept –*female*industry 1 intercept– (*male*industry 3 intercept –*male*industry 1 intercept)
 - = female industry 3 effect male industry 3 effect (relative to industry 1)
 - female-male difference in intercepts for industry 3
 female-male difference in intercepts for industry 1
- $κ_4 = female industry 4 intercept female industry 1 intercept
 (male industry 4 intercept male industry 1 intercept)$
 - = female industry 4 effect male industry 4 effect (relative to industry 1)
 - = female-male difference in intercepts for industry 4
 - female-male difference in intercepts for industry 1

<u>Difference-in-differences</u> interpretation of κ_2 coefficient in Model 5.3

Intercept Coefficients for Females and Males in Industries 1 and 2 - Model 5.3

	1 Ind 2 (IN2 _i = 1)	2 Ind 1 (IN1 _i = 1)	Col. 1 – Col. 2
1. Females $(F_i = 1)$	$\beta_0 + \lambda_{\rm f} + \pi_2 + \kappa_2$	$\beta_0 + \lambda_f$	$\pi_2 + \kappa_2$
2. Males $(F_i = 0)$	$\beta_0 + \pi_2$	β ₀	π_2
<i>Row 1 – Row 2</i>	$\lambda_{f} + \kappa_{2}$	λ_{f}	κ ₂

Interpretation 1: within each column, subtract the element in row 2 from the element in row 1

- $\lambda_{f} + \kappa_{2} = Female-Male$ difference in intercepts for Industry 2
- λ_{f} = *Female-Male* difference in intercepts for *Industry 1*
- κ₂ = *Female-Male* difference in intercepts for *Industry 2* minus
 Female-Male difference in intercepts for *Industry 1*

<u>Difference-in-differences</u> interpretation of κ_2 coefficient in Model 5.3

Intercept Coefficients for Females and Males in Industries 1 and 2 - Model 5.3

	1 Ind 2 (IN2 _i = 1)	2 Ind 1 (IN1 _i = 1)	Col. 1 – Col. 2
1. Females $(F_i = 1)$	$\beta_0 + \lambda_{\rm f} + \pi_2 + \kappa_2$	$\beta_0 + \lambda_f$	$\pi_2 + \kappa_2$
2. Males $(F_i = 0)$	$\beta_0 + \pi_2$	β ₀	π_2
<i>Row 1 – Row 2</i>	$\lambda_{f} + \kappa_{2}$	λ_{f}	κ ₂

Interpretation 2: within each row, subtract the element in column 2 from the element in column 1

- $\pi_2 + \kappa_2$ = *Industry 2-Industry 1* difference in intercepts for *Females*
- π_2 = *Industry 2-Industry 1* difference in intercepts for *Males*
- κ₂ = Industry 2-Industry 1 difference in intercepts for Females minus Industry 2-Industry 1 difference in intercepts for Males

Two interpretations of the coefficient κ_2 in Model 5.3

The population regression function for Model 5.3 is:

 $E(Y_i | X_{i1}, X_{i2}, F_i, IN2_i, IN3_i, IN4_i)$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i}$$
(5.3)

Both interpretations use the **conditional mean values of Y** for <u>four</u> subgroups:

1. Conditional mean Y for *females* in *industry* 2: in regression function (5.3'), set $F_i = 1$, $IN2_i = 1$, $IN3_i = 0$, $IN4_i = 0$

 $E(Y_{i} | X_{i1}, X_{i2}, F_{i} = 1, IN2_{i} = 1, IN3_{i} = 0, IN4_{i} = 0) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f} + \pi_{2} + \kappa_{2}$

2. Conditional mean Y for *males* in *industry* 2: in regression function (5.3'), set $F_i = 0$, $IN2_i = 1$, $IN3_i = 0$, $IN4_i = 0$

 $E(Y_i | X_{i1}, X_{i2}, F_i = 0, IN2_i = 1, IN3_i = 0, IN4_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \pi_2$

$$E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i})$$

= $\beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i}$ (5.3')

3. Conditional mean Y for *females* in *industry* 1: in regression function (5.3'), set $F_i = 1$, $IN2_i = 0$, $IN3_i = 0$, $IN4_i = 0$

 $E(Y_{i} | X_{i1}, X_{i2}, F_{i} = 1, IN2_{i} = 0, IN3_{i} = 0, IN4_{i} = 0) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}$

4. Conditional mean Y for *males* in *industry* 1: in regression function (5.3'), set $F_i = 0$, $IN2_i = 0$, $IN3_i = 0$, $IN4_i = 0$

 $E(Y_i | X_{i1}, X_{i2}, F_i = 0, IN2_i = 0, IN3_i = 0, IN4_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2}$

<u>Interpretation 1</u> of κ_2 in Model 5.3

(1) Female-male difference in conditional mean Y for *industry 2*:

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f} + \pi_{2} + \kappa_{2} - \beta_{0} - \beta_{1}X_{i1} - \beta_{2}X_{i2} - \pi_{2}$$
$$= \lambda_{f} + \kappa_{2}$$

(2) Female-male difference in conditional mean Y for *industry 1*:

$$\begin{split} &= \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \lambda_f - \beta_0 - \beta_1 X_{i1} - \beta_2 X_{i2} \\ &= \lambda_f \end{split}$$

Subtract (2) from (1):

Difference-in-differences = female-male difference in conditional mean Y for *industry 2 <u>minus</u>* female-male difference in conditional mean Y for *industry 1*:

 $= \lambda_{\rm f} + \kappa_2 - \lambda_{\rm f} = \kappa_2$

<u>Interpretation 2</u> of κ_2 in Model 5.3

(1) Industry 2-industry 1 difference in conditional mean Y for *females*:

$$= \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \lambda_f + \pi_2 + \kappa_2$$
$$-\beta_0 - \beta_1 X_{i1} - \beta_2 X_{i2} - \lambda_f$$
$$= \pi_2 + \kappa_2$$

(2) Industry 2-industry 1 difference in conditional mean Y for *males*:

$$= \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \pi_2 - \beta_0 - \beta_1 X_{i1} - \beta_2 X_{i2} = \pi_2$$

Subtract (2) from (1):

Difference-in-differences = industry 2-industry 1 difference in conditional mean Y for *females* <u>minus</u> industry 2-industry 1 difference in conditional mean Y for *males*:

 $= \pi_2 + \kappa_2 - \pi_2 = \kappa_2$

Tests for Industry Effects in Model 5.3

<u>Test 1</u>: Test for Industry Effects for *Females* in Model 5.3

• The **population regression function for Model 5.3** gives the conditional mean value of Y for given values of the regressors X_{i1}, X_{i2}, F_i, IN2_i, IN3_i, and IN4_i:

$$E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i})$$

= $\beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i}$ (5.3')

• The *female* population regression function for Model 5.3 is obtained by setting the female indicator F_i = 1 in (5.3'):

$$E(Y_{i} | F_{i} = 1, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i})$$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} + \kappa_{2}IN2_{i} + \kappa_{3}IN3_{i} + \kappa_{4}IN4_{i}$$

$$= \beta_{0} + \lambda_{f} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + (\pi_{2} + \kappa_{2})IN2_{i} + (\pi_{3} + \kappa_{3})IN3_{i} + (\pi_{4} + \kappa_{4})IN4_{i} \qquad \dots (5.3f)$$

Hypothesis Test: Test the proposition of **no industry effects for** *females* – i.e., the proposition that there are no inter-industry differences in conditional mean Y values for females.

H₀:
$$\pi_2 + \kappa_2 = 0$$
 and $\pi_3 + \kappa_3 = 0$ and $\pi_4 + \kappa_4 = 0$

H₁:
$$\pi_2 + \kappa_2 \neq 0$$
 and/or $\pi_3 + \kappa_3 \neq 0$ and/or $\pi_4 + \kappa_4 \neq 0$

ECON 452* -- Note 7: Filename 452note07_slides.doc

Restricted Model for Females: Substitute the three restrictions specified by H_0 into the unrestricted female regression function (5.3f) to get the restricted female regression function.

 $E(Y_i | F_i = 1, X_{i1}, X_{i2}, IN2_i, IN3_i, IN4_i)$

$$= \beta_0 + \lambda_f + \beta_1 X_{i1} + \beta_2 X_{i2} + (\pi_2 + \kappa_2) IN2_i + (\pi_3 + \kappa_3) IN3_i + (\pi_4 + \kappa_4) IN4_i$$

= $\beta_0 + \lambda_f + \beta_1 X_{i1} + \beta_2 X_{i2}$

<u>Test 2</u>: Test for Industry Effects for *Males* in Model 5.3

• The *male* population regression function for Model 5.3 is obtained by setting the female indicator F_i = 0 in (5.3'):

$$E(Y_{i} | F_{i} = 0, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$$
(5.3m)

Hypothesis Test: Test the proposition of **no industry effects for** *males* – i.e., the proposition that there are no inter-industry differences in conditional mean Y values for males.

H₀:
$$\pi_2 = 0$$
 and $\pi_3 = 0$ and $\pi_4 = 0$

H₁:
$$\pi_2 \neq 0$$
 and/or $\pi_3 \neq 0$ and/or $\pi_4 \neq 0$

Restricted Model for Males: Substitute the three restrictions specified by H_0 into the unrestricted male regression function (5.3f) to get the *restricted* male regression function.

$$E(Y_{i} | F_{i} = 0, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i})$$

= $\beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$... (5.3m)
= $\beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2}$

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<u>Test 3</u>: Test for *Female-Male Differences* in Industry Effects in Model 5.3

Proposition: Test the proposition of *equal* industry effects for *females* and *males* – i.e., the proposition that the inter-industry differences in conditional mean Y values for females are identical to the inter-industry differences in conditional mean Y values for males.

Null and Alternative Hypotheses:

H₀: $\kappa_2 = 0$ and $\kappa_3 = 0$ and $\kappa_4 = 0$ H₁: $\kappa_2 \neq 0$ and/or $\kappa_3 \neq 0$ and/or $\kappa_4 \neq 0$

Restricted Model: Substitute the three restrictions specified by H_0 into the unrestricted pooled regression function (5.3') for Model 5.3.

 $E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i})$ = $\beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i}$ (5.3')

The *restricted* pooled regression function under H_0 is therefore:

 $E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$

Note: This restricted model allows only for an intercept coefficient difference between males and females.

Pooling Male and Female Regression Functions with *Different* **Regressor Sets** – **Model 5.3**

• *Question:* How can we formulate a *restricted* version of the pooled **Model 5.3** when *male* and *female* regression functions have *different* regressor sets?

Consider the following test outcomes for the previous three hypothesis tests:

Hypothesis Test 1: Test the proposition of no industry effects for females.

H₀: $\pi_2 + \kappa_2 = 0$ and $\pi_3 + \kappa_3 = 0$ and $\pi_4 + \kappa_4 = 0$ we retain this H₀

Hypothesis Test 2: Test the proposition of no industry effects for males.

H₀: $\pi_2 = 0$ and $\pi_3 = 0$ and $\pi_4 = 0$ we reject this H₀

Hypothesis Test 3: Test the proposition of no female-male differences in industry effects.

H₀: $\kappa_2 = 0$ and $\kappa_3 = 0$ and $\kappa_4 = 0$ we reject this H₀

• Question: What is the restricted version of the pooled Model 5.3 implied by this set of three test outcomes?

- Derivation of Restricted Pooled Model 5.3 that incorporates industry effects for males but not for females.
- 1. Write the **unrestricted male** regression equation *with* **industry effects**:

$$\mathbf{Y}_{i} = \beta_{0} + \beta_{1} \mathbf{X}_{i1} + \beta_{2} \mathbf{X}_{i2} + \pi_{2} \mathbf{I} \mathbf{N} \mathbf{2}_{i} + \pi_{3} \mathbf{I} \mathbf{N} \mathbf{3}_{i} + \pi_{4} \mathbf{I} \mathbf{N} \mathbf{4}_{i} + \mathbf{u}_{i} \qquad \dots (5.3m)$$

2. Write restricted female regression equation with *no* industry effects:

$$Y_{i} \ = \ \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f} + u_{i}$$

3. Multiply the male regression equation in step 1 by the male indicator variable M_i , and the female regression equation in step 2 by the female indicator variable F_i :

$$M_{i}Y_{i} = \beta_{0}M_{i} + \beta_{1}M_{i}X_{i1} + \beta_{2}M_{i}X_{i2} + \pi_{2}M_{i}IN2_{i} + \pi_{3}M_{i}IN3_{i} + \pi_{4}M_{i}IN4_{i} + M_{i}u_{i}$$

 $F_iY_i = \beta_0F_i + \beta_1F_iX_{i1} + \beta_2F_iX_{i2} + \lambda_fF_i + F_iu_i$

4. Add the above regression equations in step 3 to obtain the corresponding pooled regression equation:

$$\begin{split} M_{i}Y_{i} + F_{i}Y_{i} &= \beta_{0}M_{i} + \beta_{1}M_{i}X_{i1} + \beta_{2}M_{i}X_{i2} + \pi_{2}M_{i}IN2_{i} + \pi_{3}M_{i}IN3_{i} + \pi_{4}M_{i}IN4_{i} \\ &+ \beta_{0}F_{i} + \beta_{1}F_{i}X_{i1} + \beta_{2}F_{i}X_{i2} + \lambda_{f}F_{i} + M_{i}u_{i} + F_{i}u_{i} \end{split}$$

$$\begin{split} M_{i}Y_{i} + F_{i}Y_{i} &= \beta_{0}M_{i} + \beta_{1}M_{i}X_{i1} + \beta_{2}M_{i}X_{i2} + \pi_{2}M_{i}IN2_{i} + \pi_{3}M_{i}IN3_{i} + \pi_{4}M_{i}IN4_{i} \\ &+ \beta_{0}F_{i} + \beta_{1}F_{i}X_{i1} + \beta_{2}F_{i}X_{i2} + \lambda_{f}F_{i} + M_{i}u_{i} + F_{i}u_{i} \end{split}$$

5. **Collect** like terms in the regression coefficients in the above regression equation in step 4:

$$(\mathbf{M}_{i} + F_{i})\mathbf{Y}_{i} = \beta_{0}(\mathbf{M}_{i} + F_{i}) + \beta_{1}(\mathbf{M}_{i} + F_{i})\mathbf{X}_{i1} + \beta_{2}(\mathbf{M}_{i} + F_{i})\mathbf{X}_{i2} + \pi_{2}\mathbf{M}_{i}\mathbf{IN2}_{i} + \pi_{3}\mathbf{M}_{i}\mathbf{IN3}_{i} + \pi_{4}\mathbf{M}_{i}\mathbf{IN4}_{i} + \lambda_{f}F_{i} + (\mathbf{M}_{i} + F_{i})\mathbf{u}_{i}$$

6. Use the **adding-up property** $M_i + F_i = 1$ for all i to simplify the pooled regression equation in step 5:

 $Y_{i} = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}M_{i}IN2_{i} + \pi_{3}M_{i}IN3_{i} + \pi_{4}M_{i}IN4_{i} + \lambda_{f}F_{i} + u_{i}$

• *Result:* This pooled regression equation allows for *different* male and female *intercept* coefficients, and includes *industry effects* <u>only</u> in the *male* regression function.

• *Analysis:* The pooled regression equation that allows for different male and female intercept coefficients but includes industry effects only for males is:

$$Y_{i} = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}M_{i}IN2_{i} + \pi_{3}M_{i}IN3_{i} + \pi_{4}M_{i}IN4_{i} + \lambda_{f}F_{i} + u_{i}$$

The **pooled regression function** for this pooled regression equation is:

$$E(Y_{i} | X_{i1}, X_{i2}, M_{i}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i})$$

= $\beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}M_{i}IN2_{i} + \pi_{3}M_{i}IN3_{i} + \pi_{4}M_{i}IN4_{i} + \lambda_{f}F_{i}$

The *male* regression function is obtained by setting M_i = 1 and F_i = 0 in the above pooled regression function:

$$E(Y_{i} | X_{i1}, X_{i2}, M_{i} = 1, F_{i} = 0, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$$

The *female* regression function is obtained by setting M_i = 0 and F_i = 1 in the above pooled regression function:

 $E(Y_{i} | X_{i1}, X_{i2}, M_{i} = 0, F_{i} = 1, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}$ $= \beta_{0} + \lambda_{f} + \beta_{1}X_{i1} + \beta_{2}X_{i2}$

• The *female-male difference* in conditional mean Y for given values of the regressors is obtained by subtracting the male population regression function from the female population regression function.

The *female* regression function is:

$$E(Y_{i} | X_{i1}, X_{i2}, M_{i} = 0, F_{i} = 1, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \lambda_{f} + \beta_{1}X_{i1} + \beta_{2}X_{i2}$$

The *male* regression function is:

 $E(Y_{i} | X_{i1}, X_{i2}, M_{i} = 1, F_{i} = 0, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$

The *female-male difference* in conditional mean Y for given values of the regressors X_1 , X_2 , IN2, IN3, and IN4 is therefore:

$$\begin{split} & E(Y_{i} | X_{i1}, X_{i2}, M_{i} = 0, F_{i} = 1, IN2_{i}, IN3_{i}, IN4_{i}) \\ & - E(Y_{i} | X_{i1}, X_{i2}, M_{i} = 1, F_{i} = 0, IN2_{i}, IN3_{i}, IN4_{i}) \\ & = \beta_{0} + \lambda_{f} + \beta_{1}X_{i1} + \beta_{2}X_{i2} - \beta_{0} - \beta_{1}X_{i1} - \beta_{2}X_{i2} - \pi_{2}IN2_{i} - \pi_{3}IN3_{i} - \pi_{4}IN4_{i} \\ & = \lambda_{f} - \pi_{2}IN2_{i} - \pi_{3}IN3_{i} - \pi_{4}IN4_{i} \end{split}$$

• The *female-male difference* in conditional mean \mathbf{Y} for given values of the regressors X_1 and X_2 is different for each of the four industries:

$$E(Y_i | X_{i1}, X_{i2}, M_i = 0, F_i = 1, IN2_i, IN3_i, IN4_i) - E(Y_i | X_{i1}, X_{i2}, M_i = 1, F_i = 0, IN2_i, IN3_i, IN4_i)$$

$$= \lambda_{\mathrm{f}} - \pi_{2}IN2_{\mathrm{i}} - \pi_{3}IN3_{\mathrm{i}} - \pi_{4}IN4_{\mathrm{i}}$$

$$= \lambda_{f} \qquad \text{for Industry 1} (IN1_{i} = 1; IN2_{i} = IN3_{i} = IN4_{i} = 0)$$

$$= \lambda_{f} - \pi_{2}$$
 for *Industry* 2 (IN2_i = 1; IN1_i = IN3_i = IN4_i = 0)

 $= \lambda_{f} - \pi_{3} \qquad \text{for Industry 3} (IN3_{i} = 1; IN1_{i} = IN2_{i} = IN4_{i} = 0)$

$$= \lambda_{f} - \pi_{4} \qquad \text{for Industry 4} (IN4_{i} = 1; IN1_{i} = IN2_{i} = IN3_{i} = 0)$$

<u>Model 5.4</u>: Female-Male Differences in Industry Effects and in Marginal Effects of X_1 and X_2

Add to Model 5.3 female-male differences in the marginal effects of the two *continuous* explanatory variables X_1 and X_2 .

Allow the effects of the regressors X_1 and X_2 to differ between males and females by introducing into Model 5.3 **two additional regressors** that take the form of *female interactions* with the two regressors X_{i1} and X_{i2} .

• The population regression equation for Model 5.4 can be written as

$$\begin{split} \mathbf{Y}_{i} &= \beta_{0} + \beta_{1} \mathbf{X}_{i1} + \beta_{2} \mathbf{X}_{i2} + \lambda_{f} \mathbf{F}_{i} + \pi_{2} \mathbf{I} \mathbf{N} \mathbf{2}_{i} + \pi_{3} \mathbf{I} \mathbf{N} \mathbf{3}_{i} + \pi_{4} \mathbf{I} \mathbf{N} \mathbf{4}_{i} \\ &+ \eta_{1} \mathbf{F}_{i} \mathbf{X}_{i1} + \eta_{2} \mathbf{F}_{i} \mathbf{X}_{i2} + \kappa_{2} \mathbf{F}_{i} \mathbf{I} \mathbf{N} \mathbf{2}_{i} + \kappa_{3} \mathbf{F}_{i} \mathbf{I} \mathbf{N} \mathbf{3}_{i} + \kappa_{4} \mathbf{F}_{i} \mathbf{I} \mathbf{N} \mathbf{4}_{i} + \mathbf{u}_{i} \end{split}$$
(5.4)

• The **population regression function for Model 5.4** is obtained by taking the conditional expectation of regression equation (5.4) for any given values of the regressors X_{i1}, X_{i2}, F_i, IN2_i, IN3_i, and IN4_i:

$$E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i})$$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$$

$$+ \eta_{1}F_{i}X_{i1} + \eta_{2}F_{i}X_{i2} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i}$$
(5.4)

$$E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i})$$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$$

$$+ \eta_{1}F_{i}X_{i1} + \eta_{2}F_{i}X_{i2} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i}$$
(5.4')

• The *female* population regression function for Model 5.4 is obtained by setting the female indicator $F_i = 1$ in (5.4'):

$$E(\mathbf{Y}_{i} | \mathbf{F}_{i} = 1, \mathbf{X}_{i1}, \mathbf{X}_{i2}, \mathbf{IN2}_{i}, \mathbf{IN3}_{i}, \mathbf{IN4}_{i})$$

$$= \beta_{0} + \beta_{1}\mathbf{X}_{i1} + \beta_{2}\mathbf{X}_{i2} + \lambda_{f} + \pi_{2}\mathbf{IN2}_{i} + \pi_{3}\mathbf{IN3}_{i} + \pi_{4}\mathbf{IN4}_{i} + \eta_{1}\mathbf{X}_{i1} + \eta_{2}\mathbf{X}_{i2} + \kappa_{2}\mathbf{IN2}_{i} + \kappa_{3}\mathbf{IN3}_{i} + \kappa_{4}\mathbf{IN4}_{i}$$

$$= (\beta_{0} + \lambda_{f}) + (\beta_{1} + \eta_{1})\mathbf{X}_{i1} + (\beta_{2} + \eta_{2})\mathbf{X}_{i2} + (\pi_{2} + \kappa_{2})\mathbf{IN2}_{i} + (\pi_{3} + \kappa_{3})\mathbf{IN3}_{i} + (\pi_{4} + \kappa_{4})\mathbf{IN4}_{i}$$
(5.4f)

• The *male* population regression function for Model 5.4 is obtained by setting the female indicator $F_i = 0$ in (5.4'):

$$E(Y_{i} | F_{i} = 0, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$$
(5.4m)

• The *female* population regression function for Model 5.4 is:

 $E(Y_i | F_i = 1, X_{i1}, X_{i2}, IN2_i, IN3_i, IN4_i)$

$$= (\beta_0 + \lambda_f) + (\beta_1 + \eta_1)X_{i1} + (\beta_2 + \eta_2)X_{i2} + (\pi_2 + \kappa_2)IN2_i + (\pi_3 + \kappa_3)IN3_i + (\pi_4 + \kappa_4)IN4_i$$
(5.4f)

The *female* population regression function for Model 5.4 implies that the conditional mean value of Y for females *differs* across industries:

1. The conditional mean value of Y for females in *industry 1* is:

 $E(Y_i | F_i = 1, X_{i1}, X_{i2}, IN2_i = 0, IN3 = 0_i, IN4_i = 0) = (\beta_0 + \lambda_f) + (\beta_1 + \eta_1)X_{i1} + (\beta_2 + \eta_2)X_{i2}$

2. The conditional mean value of Y for females in *industry 2* is:

 $E(Y_i | F_i = 1, X_{i1}, X_{i2}, IN2_i = 1, IN3 = 0_i, IN4_i = 0) = (\beta_0 + \lambda_f) + (\beta_1 + \eta_1)X_{i1} + (\beta_2 + \eta_2)X_{i2} + (\pi_2 + \kappa_2)$

3. The conditional mean value of Y for females in *industry 3* is:

 $E(Y_i | F_i = 1, X_{i1}, X_{i2}, IN2_i = 0, IN3 = 1_i, IN4_i = 0) = (\beta_0 + \lambda_f) + (\beta_1 + \eta_1)X_{i1} + (\beta_2 + \eta_2)X_{i2} + (\pi_3 + \kappa_3)$

4. The conditional mean value of Y for females in *industry 4* is:

 $E(Y_{i} | F_{i} = 1, X_{i1}, X_{i2}, IN2_{i} = 0, IN3 = 0_{i}, IN4_{i} = 1) = (\beta_{0} + \lambda_{f}) + (\beta_{1} + \eta_{1})X_{i1} + (\beta_{2} + \eta_{2})X_{i2} + (\pi_{4} + \kappa_{4})$

• The *male* population regression function for Model 5.4 is:

 $E(Y_{i} | F_{i} = 0, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$ (5.4m)

The *male* **population regression function for Model 5.4** implies that the **conditional mean value of Y for males** *differs* **across industries**:

1. The conditional mean value of Y for males in *industry 1* is:

 $E(Y_i | F_i = 0, X_{i1}, X_{i2}, IN2_i = 0, IN3 = 0_i, IN4_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2}$

2. The conditional mean value of Y for males in *industry 2* is:

 $E(Y_i | F_i = 0, X_{i1}, X_{i2}, IN2_i = 1, IN3 = 0_i, IN4_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \pi_2$

3. The conditional mean value of Y for males in *industry 3* is:

 $E(Y_i | F_i = 0, X_{i1}, X_{i2}, IN2_i = 0, IN3 = 1_i, IN4_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \pi_3$

4. The conditional mean value of Y for males in *industry 4* is:

 $E(Y_i | F_i = 0, X_{i1}, X_{i2}, IN2_i = 0, IN3 = 0_i, IN4_i = 1) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \pi_4$

• The *female-male difference* in conditional mean Y for given values of the regressors is obtained by subtracting the *male* population regression function (5.4m) from the *female* population regression function (5.4f):

The *difference* between the *female* conditional mean Y for *given* values of the regressors X_1 , X_2 , IN2, IN3, and IN4 and the *male* conditional mean Y for the *same* values of the regressors X_1 , X_2 , IN2, IN3, and IN4 is:

$$\begin{split} E(Y_{i} | F_{i} = 1, x_{i}^{T}) &- E(Y_{i} | F_{i} = 0, x_{i}^{T}) \\ &= \beta_{0} + (\beta_{1} + \eta_{1})X_{i1} + (\beta_{2} + \eta_{2})X_{i2} + \lambda_{f} + (\pi_{2} + \kappa_{2})IN2_{i} + (\pi_{3} + \kappa_{3})IN3_{i} + (\pi_{4} + \kappa_{4})IN4_{i} \\ &- (\beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}) \\ &= \beta_{0} + (\beta_{1} + \eta_{1})X_{i1} + (\beta_{2} + \eta_{2})X_{i2} + \lambda_{f} + (\pi_{2} + \kappa_{2})IN2_{i} + (\pi_{3} + \kappa_{3})IN3_{i} + (\pi_{4} + \kappa_{4})IN4_{i} \\ &- \beta_{0} - \beta_{1}X_{i1} - \beta_{2}X_{i2} - \pi_{2}IN2_{i} - \pi_{3}IN3_{i} - \pi_{4}IN4_{i} \\ &= \beta_{0} + \lambda_{f} + \beta_{1}X_{i1} + \eta_{1}X_{i1} + \beta_{2}X_{i2} + \eta_{2}X_{i2} + \pi_{2}IN2_{i} + \kappa_{2}IN2_{i} + \pi_{3}IN3_{i} + \kappa_{3}IN3_{i} + \pi_{4}IN4_{i} + \kappa_{4}IN4_{i} \\ &- \beta_{0} - \beta_{1}X_{i1} - \beta_{2}X_{i2} - \pi_{2}IN2_{i} - \pi_{3}IN3_{i} - \pi_{4}IN4_{i} \\ &= \lambda_{f} + \eta_{1}X_{i1} + \eta_{2}X_{i2} + \kappa_{2}IN2_{i} + \kappa_{3}IN3_{i} + \kappa_{4}IN4_{i} \end{split}$$

$$(5.4*)$$

• Rewrite equation (5.4*) for the *female-male difference* in **conditional mean Y in Model 5.4** for given values of the regressors X₁, X₂, IN2, IN3, and IN4:

$$E(Y_{i} | F_{i} = 1, x_{i}^{T}) - E(Y_{i} | F_{i} = 0, x_{i}^{T}) = \lambda_{f} + \eta_{1}X_{i1} + \eta_{2}X_{i2} + \kappa_{2}IN2_{i} + \kappa_{3}IN3_{i} + \kappa_{4}IN4_{i}$$
(5.4*)

1. The *female-male difference* in conditional mean Y for *industry 1* for given values of X_1 and X_2 is obtained by setting $IN2_i = 0$ and $IN3_i = 0$ and $IN4_i = 0$ in (5.4*):

 $E(Y_i | F_i = 1, IN2_i = 0, IN3_i = 0, IN4_i = 0) - E(Y_i | F_i = 0, IN2_i = 0, IN3_i = 0, IN4_i = 0)$

 $= \lambda_{\rm f} + \eta_1 X_{\rm i1} + \eta_2 X_{\rm i2}$

2. The *female-male difference* in conditional mean Y for *industry* 2 for given values of X_1 and X_2 is obtained by setting $IN2_i = 1$ and $IN3_i = 0$ and $IN4_i = 0$ in (5.4*):

 $E(Y_i | F_i = 1, IN2_i = 1, IN3_i = 0, IN4_i = 0) - E(Y_i | F_i = 0, IN2_i = 1, IN3_i = 0, IN4_i = 0)$

 $= \lambda_{\rm f} + \eta_1 X_{\rm i1} + \eta_2 X_{\rm i2} + \kappa_2$

3. The *female-male difference* in **conditional mean Y for** *industry 3* for given values of X_1 and X_2 is obtained by setting $IN2_i = 0$ and $IN3_i = 1$ and $IN4_i = 0$ in (5.4*):

 $E(Y_i | F_i = 1, IN2_i = 0, IN3_i = 1, IN4_i = 0) - E(Y_i | F_i = 0, IN2_i = 0, IN3_i = 1, IN4_i = 0)$

 $= \lambda_f + \eta_1 X_{i1} + \eta_2 X_{i2} + \kappa_3$

$$E(Y_{i} | F_{i} = 1, x_{i}^{T}) - E(Y_{i} | F_{i} = 0, x_{i}^{T}) = \lambda_{f} + \eta_{1}X_{i1} + \eta_{2}X_{i2} + \kappa_{2}IN2_{i} + \kappa_{3}IN3_{i} + \kappa_{4}IN4_{i}$$
(5.4*)

- **4.** The *female-male difference* in **conditional mean Y for** *industry 4* for given values of X_1 and X_2 is obtained by setting $IN2_i = 0$ and $IN3_i = 0$ and $IN4_i = 1$ in (5.4*):
 - $E(Y_i | F_i = 1, IN2_i = 0, IN3_i = 0, IN4_i = 1) E(Y_i | F_i = 0, IN2_i = 0, IN3_i = 0, IN4_i = 1)$

 $= \lambda_f + \eta_1 X_{i1} + \eta_2 X_{i2} + \kappa_4$

Propositions to Test in Model 5.4 Respecting Female-Male Differences in Conditional Mean Y

• The *female-male difference* in **conditional mean Y** in Model 5.4 for given values of the regressors X₁, X₂, IN2, IN3, and IN4:

$$E(Y_{i} | F_{i} = 1, x_{i}^{T}) - E(Y_{i} | F_{i} = 0, x_{i}^{T}) = \lambda_{f} + \eta_{1}X_{i1} + \eta_{2}X_{i2} + \kappa_{2}IN2_{i} + \kappa_{3}IN3_{i} + \kappa_{4}IN4_{i}$$
(5.4*)

<u>Test 1</u>: The female-male difference in conditional mean Y equals zero for all observations.

H₀:
$$\lambda_f = 0$$
 and $\eta_1 = 0$ and $\eta_2 = 0$ and $\kappa_2 = 0$ and $\kappa_3 = 0$ and $\kappa_4 = 0$

- $H_1: \quad \lambda_f \neq 0 \text{ and/or } \eta_1 \neq 0 \text{ and/or } \eta_2 \neq 0 \text{ and/or } \kappa_2 \neq 0 \text{ and/or } \kappa_3 \neq 0 \text{ and/or } \kappa_4 \neq 0$
- <u>Test 2</u>: The female-male difference in conditional mean Y equals a constant, i.e., it does not depend on industry or on the values of X_1 and X_2 .

H₀:
$$\eta_1 = 0$$
 and $\eta_2 = 0$ and $\kappa_2 = 0$ and $\kappa_3 = 0$ and $\kappa_4 = 0$

H₁: $\eta_1 \neq 0$ and/or $\eta_2 \neq 0$ and/or $\kappa_2 \neq 0$ and/or $\kappa_3 \neq 0$ and/or $\kappa_4 \neq 0$

• The *female-male difference* in **conditional mean Y** in Model 5.4 for given values of the regressors X₁, X₂, IN2, IN3, and IN4:

$$E(Y_{i} | F_{i} = 1, x_{i}^{T}) - E(Y_{i} | F_{i} = 0, x_{i}^{T}) = \lambda_{f} + \eta_{1}X_{i1} + \eta_{2}X_{i2} + \kappa_{2}IN2_{i} + \kappa_{3}IN3_{i} + \kappa_{4}IN4_{i}$$
(5.4*)

- *<u>Test 3</u>:* The *female-male difference* in conditional mean Y does not depend on *industry* i.e., industry effects are identical for females and males.
 - H₀: $\kappa_2 = 0$ and $\kappa_3 = 0$ and $\kappa_4 = 0$
 - H₁: $\kappa_2 \neq 0$ and/or $\kappa_3 \neq 0$ and/or $\kappa_4 \neq 0$
- <u>Test 4</u>: The female-male difference in conditional mean Y does not depend on the values of the regressors X_1 and X_2 .
 - $H_0: \quad \eta_1 = 0 \text{ and } \eta_2 = 0$
 - H₁: $\eta_1 \neq 0$ and/or $\eta_2 \neq 0$

Tests for Industry Effects in Model 5.4

<u>Test 1</u>: Test for Industry Effects for *Females* in Model 5.4

• The **population regression function for Model 5.4** gives the conditional mean value of Y for any given values of the regressors X_{i1}, X_{i2}, F_i, IN2_i, IN3_i, and IN4_i:

$$\begin{split} E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i}) \\ &= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} \\ &+ \eta_{1}F_{i}X_{i1} + \eta_{2}F_{i}X_{i2} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i} \end{split}$$
(5.4')

• The *female* population regression function for Model 5.4 is obtained by setting the female indicator $F_i = 1$ in (5.4'):

$$E(Y_{i} | F_{i} = 1, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i})$$

= $\beta_{0} + \lambda_{f} + (\beta_{1} + \eta_{1})X_{i1} + (\beta_{2} + \eta_{2})X_{i2} + (\pi_{2} + \kappa_{2})IN2_{i} + (\pi_{3} + \kappa_{3})IN3_{i} + (\pi_{4} + \kappa_{4})IN4_{i}$... (5.4f)

Hypothesis Test: Test the proposition of **no industry effects for** *females* – i.e., the proposition that there are no inter-industry differences in conditional mean Y values for females.

H₀:
$$\pi_2 + \kappa_2 = 0$$
 and $\pi_3 + \kappa_3 = 0$ and $\pi_4 + \kappa_4 = 0$

H₁:
$$\pi_2 + \kappa_2 \neq 0$$
 and/or $\pi_3 + \kappa_3 \neq 0$ and/or $\pi_4 + \kappa_4 \neq 0$

Restricted Model for Females: Substitute the three restrictions specified by H_0 into the unrestricted female regression function (5.4f) to get the *restricted* female regression function with *no* industry effects.

 $E(Y_i | F_i = 1, X_{i1}, X_{i2}, IN2_i, IN3_i, IN4_i)$

$$= \beta_0 + \lambda_f + (\beta_1 + \eta_1)X_{i1} + (\beta_2 + \eta_2)X_{i2} + (\pi_2 + \kappa_2)IN2_i + (\pi_3 + \kappa_3)IN3_i + (\pi_4 + \kappa_4)IN4_i$$
 ... (5.4f)

Setting $\pi_2 + \kappa_2 = 0$ and $\pi_3 + \kappa_3 = 0$ and $\pi_4 + \kappa_4 = 0$ in (5.4f) yields the *restricted* female regression function with *no* industry effects:

 $E(Y_{i} | F_{i} = 1, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \lambda_{f} + (\beta_{1} + \eta_{1})X_{i1} + (\beta_{2} + \eta_{2})X_{i2}$

Test 2: Test for Industry Effects for Males in Model 5.4

• The *male* population regression function for Model 5.4 is obtained by setting the female indicator $F_i = 0$ in (5.4'):

$$\begin{split} E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i}) \\ &= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} \\ &+ \eta_{1}F_{i}X_{i1} + \eta_{2}F_{i}X_{i2} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i} \end{split}$$
(5.4')

$$E(Y_{i} | F_{i} = 0, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$$
(5.4m)

Hypothesis Test: Test the proposition of **no industry effects for** *males* – i.e., the proposition that there are no inter-industry differences in conditional mean Y values for males.

H₀: $\pi_2 = 0$ and $\pi_3 = 0$ and $\pi_4 = 0$ H₁: $\pi_2 \neq 0$ and/or $\pi_3 \neq 0$ and/or $\pi_4 \neq 0$

Restricted Model for Males: Substitute the three restrictions specified by H_0 into the unrestricted male regression function (5.4f) to get the *restricted* male regression function with *no* industry effects.

$$E(Y_{i} | F_{i} = 0, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i})$$

= $\beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i} = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2}$... (5.3m)

<u>Test 3</u>: Test for *Female-Male Differences* in Industry Effects in Model 5.4

Proposition: Test the proposition of *equal* industry effects for *females* and *males* – i.e., the proposition that the inter-industry differences in conditional mean Y values for females are identical to the inter-industry differences in conditional mean Y values for males.

Null and Alternative Hypotheses:

- H₀: $\kappa_2 = 0$ and $\kappa_3 = 0$ and $\kappa_4 = 0$
- $H_1: \quad \kappa_2 \neq 0 \text{ and/or } \kappa_3 \neq 0 \text{ and/or } \kappa_4 \neq 0$

Restricted Model: Substitute the three restrictions specified by H_0 into the unrestricted pooled regression function (5.4') for Model 5.4.

$$E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i})$$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$$

$$+ \eta_{1}F_{i}X_{i1} + \eta_{2}F_{i}X_{i2} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i}$$
(5.4')

The *restricted* pooled regression function under H₀ is therefore:

$$\begin{split} E(Y_i | X_{i1}, X_{i2}, F_i, IN2_i, IN3_i, IN4_i) \\ &= \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \lambda_f F_i + \pi_2 IN2_i + \pi_3 IN3_i + \pi_4 IN4_i + \eta_1 F_i X_{i1} + \eta_2 F_i X_{i2} \end{split}$$

• Interpretation of the coefficients in Model 5.4 for which the PRF (population regression function) is:

$$\begin{split} & \mathrm{E}(\mathrm{Y}_{i} | \mathrm{X}_{ii}, \mathrm{X}_{i2}, \mathrm{F}_{i}, \mathrm{IN2}_{i}, \mathrm{IN3}_{i}, \mathrm{IN4}_{i}) \\ &= \beta_{0} + \beta_{1} \mathrm{X}_{ii} + \beta_{2} \mathrm{X}_{i2} + \lambda_{r} \mathrm{F}_{i} + \pi_{2} \mathrm{IN2}_{i} + \pi_{3} \mathrm{IN3}_{i} + \pi_{4} \mathrm{IN4}_{i} \\ &\quad + \eta_{1} \mathrm{F}_{i} \mathrm{X}_{ii} + \eta_{2} \mathrm{F}_{i} \mathrm{X}_{i2} + \kappa_{2} \mathrm{F}_{i} \mathrm{IN2}_{i} + \kappa_{3} \mathrm{F}_{i} \mathrm{IN3}_{i} + \kappa_{4} \mathrm{F}_{i} \mathrm{IN4}_{i} \end{split} \tag{5.4'}$$

$$\beta_{0} = \text{intercept for males in industry 1} \\ \beta_{0} + \lambda_{r} = \text{intercept for females in industry 1} \\ \lambda_{r} = \textit{female} \text{ industry 1 intercept - \textit{male} industry 1 intercept} \\ \beta_{0} + \pi_{2} = \text{intercept for males in industry 2} \\ \beta_{0} + \lambda_{r} + \pi_{2} + \kappa_{2} = \text{intercept for females in industry 2} \\ \lambda_{r} + \kappa_{2} = \textit{female industry 2 intercept - male industry 2 intercept} \\ \beta_{0} + \pi_{3} = \text{intercept for males in industry 3} \\ \beta_{0} + \lambda_{r} + \pi_{3} + \kappa_{3} = \text{intercept for females in industry 3} \\ \lambda_{r} + \kappa_{3} = \textit{female industry 3 intercept - male industry 3 intercept} \\ \beta_{0} + \pi_{4} = \text{intercept for males in industry 4} \\ \beta_{0} + \lambda_{r} + \pi_{4} + \kappa_{4} = \text{intercept for males in industry 4} \\ \lambda_{r} + \kappa_{4} = \textit{female industry 4 intercept} - \textit{male industry 4 intercept} \\ \end{cases}$$

• Interpretation of the coefficients in Model 5.4 for which the PRF (population regression function) is:

$$\begin{split} \mathrm{E}(\mathrm{Y}_{i} \mid \mathrm{X}_{i1}, \mathrm{X}_{i2}, \mathrm{F}_{i}, \mathrm{IN2}_{i}, \mathrm{IN3}_{i}, \mathrm{IN4}_{i}) \\ &= \beta_{0} + \beta_{1} \mathrm{X}_{i1} + \beta_{2} \mathrm{X}_{i2} + \lambda_{\mathrm{f}} \mathrm{F}_{i} + \pi_{2} \mathrm{IN2}_{i} + \pi_{3} \mathrm{IN3}_{i} + \pi_{4} \mathrm{IN4}_{i} \\ &+ \eta_{1} \mathrm{F}_{i} \mathrm{X}_{i1} + \eta_{2} \mathrm{F}_{i} \mathrm{X}_{i2} + \kappa_{2} \mathrm{F}_{i} \mathrm{IN2}_{i} + \kappa_{3} \mathrm{F}_{i} \mathrm{IN3}_{i} + \kappa_{4} \mathrm{F}_{i} \mathrm{IN4}_{i} \end{split}$$
(5.4')
$$\begin{aligned} \beta_{1} &= \text{the marginal effect of } \mathbf{X}_{1} \text{ for males} \\ \beta_{1} + \eta_{1} &= \text{the marginal effect of } \mathbf{X}_{1} \text{ for females} \\ \eta_{1} &= \text{the female-male difference} \text{ in the marginal effect of } \mathbf{X}_{1} \end{aligned}$$
$$\begin{aligned} \beta_{2} &= \text{the marginal effect of } \mathbf{X}_{2} \text{ for males} \end{aligned}$$

$$\beta_2 + \eta_2$$
 = the marginal effect of X_2 for *females*

$$\eta_2$$
 = the *female-male difference* in the marginal effect of X_2

$$\begin{array}{ll} \beta_3 & = \mbox{ the marginal effect of } X_3 \mbox{ for males} \\ \beta_3 + \eta_3 & = \mbox{ the marginal effect of } X_3 \mbox{ for females} \\ \eta_3 & = \mbox{ the female-male difference} \mbox{ in the marginal effect of } X_3 \end{array}$$

• Interpretation of the coefficients κ_2 , κ_3 and κ_4 in Model 5.4, for which the PRF is

$$E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i})$$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f}F_{i} + \pi_{2}IN2_{i} + \pi_{3}IN3_{i} + \pi_{4}IN4_{i}$$

$$+ \eta_{1}F_{i}X_{i1} + \eta_{2}F_{i}X_{i2} + \kappa_{2}F_{i}IN2_{i} + \kappa_{3}F_{i}IN3_{i} + \kappa_{4}F_{i}IN4_{i}$$
(5.4')

Two alternative interpretations of the coefficient κ_2 *in Model 5.4*

Both use the conditional mean values of Y for four subgroups:

- 1. The conditional mean value of Y for females in *industry* 2: set $F_i = 1$, $IN2_i = 1$, $IN3_i = 0$, $IN4_i = 0$ in (5.4') $E(Y_i | F_i = 1, X_{i1}, X_{i2}, IN2_i = 1, IN3 = 0_i, IN4_i = 0) = (\beta_0 + \lambda_f) + (\beta_1 + \eta_1)X_{i1} + (\beta_2 + \eta_2)X_{i2} + (\pi_2 + \kappa_2)$
- 2. The conditional mean value of Y for *males* in *industry* 2: set $F_i = 0$, $IN2_i = 1$, $IN3_i = 0$, $IN4_i = 0$ in (5.4')

$$E(Y_i | F_i = 0, X_{i1}, X_{i2}, IN2_i = 1, IN3 = 0_i, IN4_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \pi_2$$

3. The conditional mean value of Y for females in *industry* 1: set $F_i = 1$, $IN2_i = 0$, $IN3_i = 0$, $IN4_i = 0$ in (5.4')

$$E(Y_{i} | X_{i1}, X_{i2}, F_{i} = 1, IN2_{i} = 0, IN3_{i} = 0, IN4_{i} = 0) = (\beta_{0} + \lambda_{f}) + (\beta_{1} + \eta_{1})X_{i1} + (\beta_{2} + \eta_{2})X_{i2}$$

4. The conditional mean value of Y for *males* in *industry* 1: set $F_i = 0$, $IN2_i = 0$, $IN3_i = 0$, $IN4_i = 0$ in (5.4'),

$$E(Y_i | X_{i1}, X_{i2}, F_i = 0, IN2_i = 0, IN3_i = 0, IN4_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2}$$

<u>Interpretation 1</u> of κ_2 in Model 5.4

(1) Female-male difference in conditional mean Y for *industry 2*:

$$= \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \lambda_f + \pi_2 + \eta_1 X_{i1} + \eta_2 X_{i2} + \kappa_2$$
$$-\beta_0 - \beta_1 X_{i1} - \beta_2 X_{i2} - \pi_2$$
$$= \lambda_f + \eta_1 X_{i1} + \eta_2 X_{i2} + \kappa_2$$

(2) Female-male difference in conditional mean Y for *industry 1*:

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f} + \eta_{1}X_{i1} + \eta_{2}X_{i2}$$
$$-\beta_{0} - \beta_{1}X_{i1} - \beta_{2}X_{i2}$$
$$= \lambda_{f} + \eta_{1}X_{i1} + \eta_{2}X_{i2}$$

Subtract (2) from (1):

Difference-in-differences = female-male difference in conditional mean Y for *industry 2 <u>minus</u>* female-male difference in conditional mean Y for *industry 1*:

$$= \ \lambda_{\rm f} + \eta_{\rm l} X_{\rm i1} + \eta_{\rm 2} X_{\rm i2} + \kappa_{\rm 2} - \lambda_{\rm f} - \eta_{\rm l} X_{\rm i1} - \eta_{\rm 2} X_{\rm i2} = \ \kappa_{\rm 2}$$

Page 48 of 58 pages

<u>Interpretation 2</u> of κ_2 in Model 5.4

(1) Industry 2-industry 1 difference in conditional mean Y for *females*:

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \lambda_{f} + \pi_{2} + \eta_{1}X_{i1} + \eta_{2}X_{i2} + \kappa_{2}$$
$$-\beta_{0} - \beta_{1}X_{i1} - \beta_{2}X_{i2} - \lambda_{f} - \eta_{1}X_{i1} - \eta_{2}X_{i2}$$
$$= \pi_{2} + \kappa_{2}$$

(2) Industry 2-industry 1 difference in conditional mean Y for *males*:

$$= \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \pi_2 - \beta_0 - \beta_1 X_{i1} - \beta_2 X_{i2} = \pi_2$$

Subtract (2) from (1):

Difference-in-differences = industry 2-industry 1 difference in conditional mean Y for *females* <u>minus</u> industry 2-industry 1 difference in conditional mean Y for *males*:

 $= \pi_2 + \kappa_2 - \pi_2 = \kappa_2$

Standard Notation for *Model 5.4*

We now reformulate Model 5.4, developed in the previous section, in much cleaner and more conventional notation.

• The population regression equation for Model 5.4 can be written in more standard notation as:

$$Y_{i} = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}IN2_{i} + \beta_{4}IN3_{i} + \beta_{5}IN4_{i} + \delta_{0}F_{i} + \delta_{1}F_{i}X_{i1} + \delta_{2}F_{i}X_{i2} + \delta_{3}F_{i}IN2_{i} + \delta_{4}F_{i}IN3_{i} + \delta_{5}F_{i}IN4_{i} + u_{i}$$
(5.4)

• The population regression *function* for Model 5.4 is:

 $E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i})$ $= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}IN2_{i} + \beta_{4}IN3_{i} + \beta_{5}IN4_{i} + \delta_{0}F_{i}$ $+ \delta_{1}F_{i}X_{i1} + \delta_{2}F_{i}X_{i2} + \delta_{3}F_{i}IN2_{i} + \delta_{4}F_{i}IN3_{i} + \delta_{5}F_{i}IN4_{i}$ (5.4)

$$E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i})$$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}IN2_{i} + \beta_{4}IN3_{i} + \beta_{5}IN4_{i} + \delta_{0}F_{i}$$

$$+ \delta_{1}F_{i}X_{i1} + \delta_{2}F_{i}X_{i2} + \delta_{3}F_{i}IN2_{i} + \delta_{4}F_{i}IN3_{i} + \delta_{5}F_{i}IN4_{i}$$
(5.4')

• The *female* population regression function for Model 5.4 is obtained by setting the female indicator F_i = 1 in (5.4'):

$$\begin{split} E(Y_{i} | F_{i} = 1, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i}) \\ &= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}IN2_{i} + \beta_{4}IN3_{i} + \beta_{5}IN4_{i} \\ &+ \delta_{0} + \delta_{1}X_{i1} + \delta_{2}X_{i2} + \delta_{3}IN2_{i} + \delta_{4}IN3_{i} + \delta_{5}IN4_{i} \end{split}$$
(5.4f)
$$&= (\beta_{0} + \delta_{0}) + (\beta_{1} + \delta_{1})X_{i1} + (\beta_{2} + \delta_{2})X_{i2} + (\beta_{3} + \delta_{3})IN2_{i} + (\beta_{4} + \delta_{4})IN3_{i} + (\beta_{5} + \delta_{5})IN4_{i}$$
(5.4f)

• The *male* population regression function for Model 5.4 is obtained by setting the female indicator $F_i = 0$ in (5.4'):

$$E(Y_{i} | F_{i} = 0, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}IN2_{i} + \beta_{4}IN3_{i} + \beta_{5}IN4_{i}$$
(5.4m)

• The *female-male difference* in conditional mean Y for Model 5.4 is obtained by subtracting the male regression function (5.4m) from the female regression function (5.4f):

The *female* population regression function for Model 5.4 is:

$$E(Y_{i} | F_{i} = 1, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i})$$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}IN2_{i} + \beta_{4}IN3_{i} + \beta_{5}IN4_{i}$$

$$+ \delta_{0} + \delta_{1}X_{i1} + \delta_{2}X_{i2} + \delta_{3}IN2_{i} + \delta_{4}IN3_{i} + \delta_{5}IN4_{i}$$

$$= (\beta_{0} + \delta_{0}) + (\beta_{1} + \delta_{1})X_{i1} + (\beta_{2} + \delta_{2})X_{i2} + (\beta_{3} + \delta_{3})IN2_{i} + (\beta_{4} + \delta_{4})IN3_{i} + (\beta_{5} + \delta_{5})IN4_{i}$$
(5.4f)
$$(5.4f)$$

The *male* population regression function for Model 5.4 is:

$$E(Y_{i} | F_{i} = 0, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}IN2_{i} + \beta_{4}IN3_{i} + \beta_{5}IN4_{i}$$
(5.4m)

The *female-male difference* in conditional mean Y for Model 5.4 is therefore:

$$\begin{split} E(Y_{i} \mid F_{i} = 1, x_{i}^{T}) &- E(Y_{i} \mid F_{i} = 0, x_{i}^{T}) \\ = & \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}IN2_{i} + \beta_{4}IN3_{i} + \beta_{5}IN4_{i} \\ &+ \delta_{0} + \delta_{1}X_{i1} + \delta_{2}X_{i2} + \delta_{3}IN2_{i} + \delta_{4}IN3_{i} + \delta_{5}IN4_{i} \\ &- & \beta_{0} - \beta_{1}X_{i1} - \beta_{2}X_{i2} - \beta_{3}IN2_{i} - \beta_{4}IN3_{i} - \beta_{5}IN4_{i} \\ &= & \delta_{0} + \delta_{1}X_{i1} + \delta_{2}X_{i2} + \delta_{3}IN2_{i} + \delta_{4}IN3_{i} + \delta_{5}IN4_{i} \end{split}$$

ECON 452* -- Note 7: Filename 452note07_slides.doc

• Interpretation of regression coefficients in the pooled regression function for Model 5.4 given by (5.4'):

$$E(Y_{i} | X_{i1}, X_{i2}, F_{i}, IN2_{i}, IN3_{i}, IN4_{i})$$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}IN2_{i} + \beta_{4}IN3_{i} + \beta_{5}IN4_{i} + \delta_{0}F_{i}$$

$$+ \delta_{1}F_{i}X_{i1} + \delta_{2}F_{i}X_{i2} + \delta_{3}F_{i}IN2_{i} + \delta_{4}F_{i}IN3_{i} + \delta_{5}F_{i}IN4_{i}$$
(5.4')

The *female* population regression function for Model 5.4 is:

$$E(Y_{i} | F_{i} = 1, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i})$$

= $(\beta_{0} + \delta_{0}) + (\beta_{1} + \delta_{1})X_{i1} + (\beta_{2} + \delta_{2})X_{i2} + (\beta_{3} + \delta_{3})IN2_{i} + (\beta_{4} + \delta_{4})IN3_{i} + (\beta_{5} + \delta_{5})IN4_{i}$ (5.4f)

 $\beta_j + \delta_j$ = the *female* regression coefficient on regressor j (j = 0, 1, ..., 5)

The *male* population regression function for Model 5.4 is:

$$E(Y_{i} | F_{i} = 0, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}IN2_{i} + \beta_{4}IN3_{i} + \beta_{5}IN4_{i}$$
(5.4m)

 β_i = the *male* regression coefficient on regressor j (j = 0, 1, ..., 5)

The *female-male difference* in conditional mean Y for Model 5.4 is:

$$E(Y_{i} | F_{i} = 1, x_{i}^{T}) - E(Y_{i} | F_{i} = 0, x_{i}^{T}) = \delta_{0} + \delta_{1}X_{i1} + \delta_{2}X_{i2} + \delta_{3}IN2_{i} + \delta_{4}IN3_{i} + \delta_{5}IN4_{i}$$

 δ_{j} = the *female* regression coefficient on regressor j minus the *male* regression coefficient on regressor j

= the *female-male* coefficient *difference* for regressor j (j = 0, 1, ..., 6)

• *Stata* commands for computing the female coefficient estimates in Model 5.4

The *female* OLS sample regression function for Model 5.4 is:

$$\begin{aligned} \hat{E}(\mathbf{Y}_{i} | \mathbf{F}_{i} = 1, \mathbf{X}_{i1}, \mathbf{X}_{i2}, \mathbf{IN2}_{i}, \mathbf{IN3}_{i}, \mathbf{IN4}_{i}) \\ &= (\hat{\beta}_{0} + \hat{\delta}_{0}) + (\hat{\beta}_{1} + \hat{\delta}_{1})\mathbf{X}_{i1} + (\hat{\beta}_{2} + \hat{\delta}_{2})\mathbf{X}_{i2} + (\hat{\beta}_{3} + \hat{\delta}_{3})\mathbf{IN2}_{i} + (\hat{\beta}_{4} + \hat{\delta}_{4})\mathbf{IN3}_{i} + (\hat{\beta}_{5} + \hat{\delta}_{5})\mathbf{IN4}_{i} \end{aligned}$$

The following *Stata* commands compute the OLS female coefficient estimates for Model 5.4:

lincom _b[_cons] + _b[f]	computes $\hat{\beta}_0 + \hat{\delta}_0$	
lincom _b[x1] + _b[fx1]	computes $\hat{\beta}_1 + \hat{\delta}_1$	
lincom $b[x2] + b[fx2]$	computes $\hat{\beta}_2 + \hat{\delta}_2$	
lincom _b[in2] + _b[fin2]	computes $\hat{\beta}_3 + \hat{\delta}_3$	
lincom _b[in3] + _b[fin3]	computes $\hat{\beta}_4 + \hat{\delta}_4$	
lincom _b[in4] + _b[fin4]	computes $\hat{\beta}_5 + \hat{\delta}_5$	

• The *female* population regression function for Model 5.4 gives the conditional mean value of Y for females with given values of the regressors:

$$E(Y_i | F_i = 1, X_{i1}, X_{i2}, IN2_i, IN3_i, IN4_i)$$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}IN2_{i} + \beta_{4}IN3_{i} + \beta_{5}IN4_{i} + \delta_{0} + \delta_{1}X_{i1} + \delta_{2}X_{i2} + \delta_{3}IN2_{i} + \delta_{4}IN3_{i} + \delta_{5}IN4_{i}$$
(5.4f)

$$= (\beta_0 + \delta_0) + (\beta_1 + \delta_1)X_{i1} + (\beta_2 + \delta_2)X_{i2} + (\beta_3 + \delta_3)IN2_i + (\beta_4 + \delta_4)IN3_i + (\beta_5 + \delta_5)IN4_i$$
(5.4f)

(1) Conditional mean Y for *females* in *industry 1* is:

$$E(Y_{i} | F_{i} = 1, X_{i1}, X_{i2}, IN2_{i} = 0, IN3_{i} = 0, IN4_{i} = 0)$$

= $\beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \delta_{0} + \delta_{1}X_{i1} + \delta_{2}X_{i2}$
= $\beta_{0} + \delta_{0} + (\beta_{1} + \delta_{1})X_{i1} + (\beta_{2} + \delta_{2})X_{i2}$

(2) Conditional mean Y for *females* in *industry* 2 is:

$$E(\mathbf{Y}_{i} | \mathbf{F}_{i} = 1, \mathbf{X}_{i1}, \mathbf{X}_{i2}, \mathbf{IN2}_{i} = 1, \mathbf{IN3}_{i} = 0, \mathbf{IN4}_{i} = 0)$$

= $\beta_{0} + \beta_{1}\mathbf{X}_{i1} + \beta_{2}\mathbf{X}_{i2} + \beta_{3} + \delta_{0} + \delta_{1}\mathbf{X}_{i1} + \delta_{2}\mathbf{X}_{i2} + \delta_{3}$
= $\beta_{0} + \delta_{0} + (\beta_{1} + \delta_{1})\mathbf{X}_{i1} + (\beta_{2} + \delta_{2})\mathbf{X}_{i2} + (\beta_{3} + \delta_{3})$

$$E(Y_{i} | F_{i} = 1, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i})$$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}IN2_{i} + \beta_{4}IN3_{i} + \beta_{5}IN4_{i} + \delta_{0} + \delta_{1}X_{i1} + \delta_{2}X_{i2} + \delta_{3}IN2_{i} + \delta_{4}IN3_{i} + \delta_{5}IN4_{i}$$

$$= (\beta_{0} + \delta_{0}) + (\beta_{1} + \delta_{1})X_{i1} + (\beta_{2} + \delta_{2})X_{i2} + (\beta_{3} + \delta_{3})IN2_{i} + (\beta_{4} + \delta_{4})IN3_{i} + (\beta_{5} + \delta_{5})IN4_{i}$$
(5.4f)

(3) Conditional mean Y for *females* in *industry 3* is:

$$E(Y_{i} | F_{i} = 1, X_{i1}, X_{i2}, IN2_{i} = 0, IN3_{i} = 1, IN4_{i} = 0)$$

= $\beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{4} + \delta_{0} + \delta_{1}X_{i1} + \delta_{2}X_{i2} + \delta_{4}$
= $\beta_{0} + \delta_{0} + (\beta_{1} + \delta_{1})X_{i1} + (\beta_{2} + \delta_{2})X_{i2} + (\beta_{4} + \delta_{4})$

(4) Conditional mean Y for *females* in *industry* **4** is:

$$E(\mathbf{Y}_{i} | \mathbf{F}_{i} = 1, \mathbf{X}_{i1}, \mathbf{X}_{i2}, \mathbf{IN2}_{i} = 0, \mathbf{IN3}_{i} = 0, \mathbf{IN4}_{i} = 1)$$

= $\beta_{0} + \beta_{1}\mathbf{X}_{i1} + \beta_{2}\mathbf{X}_{i2} + \beta_{5} + \delta_{0} + \delta_{1}\mathbf{X}_{i1} + \delta_{2}\mathbf{X}_{i2} + \delta_{5}$
= $\beta_{0} + \delta_{0} + (\beta_{1} + \delta_{1})\mathbf{X}_{i1} + (\beta_{2} + \delta_{2})\mathbf{X}_{i2} + (\beta_{5} + \delta_{5})$

• The *male* **population regression function for Model 5.4** gives the conditional mean value of Y for males with given values of the regressors:

$$E(Y_{i} | F_{i} = 0, X_{i1}, X_{i2}, IN2_{i}, IN3_{i}, IN4_{i}) = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}IN2_{i} + \beta_{4}IN3_{i} + \beta_{5}IN4_{i}$$
(5.4m)

(1) Conditional mean Y for *males* in *industry 1* is:

 $E(Y_i | F_i = 0, X_{i1}, X_{i2}, IN2_i = 0, IN3_i = 0, IN4_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2}$

(2) Conditional mean Y for *males* in *industry 2* is:

$$E(Y_i | F_i = 0, X_{i1}, X_{i2}, IN2_i = 1, IN3_i = 0, IN4_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3$$
$$= (\beta_0 + \beta_3) + \beta_1 X_{i1} + \beta_2 X_{i2}$$

(3) Conditional mean Y for *males* in *industry 3* is:

$$E(Y_i | F_i = 0, X_{i1}, X_{i2}, IN2_i = 0, IN3_i = 1, IN4_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_4$$
$$= (\beta_0 + \beta_4) + \beta_1 X_{i1} + \beta_2 X_{i2}$$

(4) Conditional mean Y for *males* in *industry* 4 is:

$$E(Y_i | F_i = 0, X_{i1}, X_{i2}, IN2_i = 0, IN3_i = 0, IN4_i = 1) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_5$$
$$= (\beta_0 + \beta_5) + \beta_1 X_{i1} + \beta_2 X_{i2}$$